Growing philanthropy at a time.

June 2018
Message to Our Community

We know that each ONE of us makes a difference. That is why we are focused on growing philanthropy one person, one family, and one business at a time. The Community Foundation of Anne Arundel County (CFAAC) exists today because of the compassionate and optimistic people who in 1998 believed in the power of philanthropy to inspire the future. As we move into our 20th year, we are motivated by the enthusiasm and generosity of our donors and community partners who are making our county better today than it was yesterday.

2017 was a significant year for CFAAC and as a result, we are stronger than ever. We embarked on our new strategic plan; increased our total assets from $9.5 million to nearly $15 million; distributed $2.3 million to nonprofits doing outstanding work in our community; and awarded 14 scholarships to well deserving high school seniors to help them pursue their dreams.

We were awarded a $300,000 challenge grant to begin building our first strategic grants program, the Fund for Anne Arundel. And, thanks to our Community Leadership Circle donors, we are proud to announce that we exceeded our multi-year operating campaign goal, helping to ensure long-term viability of the organization.

We continued to strengthen our internal infrastructure through new accounting, fundraising, and online grantmaking software. We expanded our community leadership efforts by launching the Community Impact Speaker Series focused on providing access to expert resources and encouraging conversation about important county issues. And, we partnered with the Anne Arundel County Executive’s Office to open nine designated funds that accept private donations to county departments and agencies for important county projects.

Thanks to the donors listed in the pages that follow, CFAAC has touched the lives of thousands and remains focused on both the immediate and long-term needs of Anne Arundel County residents.

We will continue to strive to be an influential catalyst for innovative ideas and community problem-solving via philanthropy, but we can’t do it alone. We need everyONE! Thank you for devoting your time, talent, and financial resources to ensure we are helping to make Anne Arundel County a stronger, even better place to call home. The more of us who give the more good we can do for our community, together.

With gratitude,

Kathleen P. Brooks, 2017 Board Chair

Melissa H. Curtin, President & CEO
2017 Year In Review

293 Grants Awarded
- 219 Donor Directed
- 6 Ladders to SUCCESS
- 7 Help Our Neighbors
- 16 Grants4 Teachers
- 14 Strengthening Nonprofits
- 8 Agency and Designated
- 8 Anne Arundel Women Giving Together Giving Circle

Upgrade to Community Suite - new accounting, fundraising, and grantmaking software

14 Scholarships to Anne Arundel County High School Seniors

100% Board and Staff Giving

Supported 7 Anne Arundel Estate Planning Council Events

18 New Donor Advised, Corporate Advised, Agency, and Legacy Funds

9 New Anne Arundel County Designated Funds

Board approved 2017-2020 Strategic Plan

$14.5M Total Assets

$2.3M in Grants distributed to nonprofits

$119,070 in new endowed assets
= $29,767 Endow MD Tax Credits

Launched the Community Leadership Circle Campaign

$14.5M in new endowed assets

Achieved Reaccreditation of The National Standards for U.S. Community Foundations which ensures organizational accountability and commitment to legal compliance, philanthropic best practices, and operational excellence

25+ Partner Supported Capacity Building Workshops

Hosted the 17th Annual Celebration of Philanthropy Awards Luncheon to honor Anne Arundel County’s Philanthropist, Corporate Philanthropist, Volunteers, and Young Volunteer

2017 Year In Review
VISION
We envision a vibrant and generous community that comes together to enhance the quality of life for all.

MISSION
Our mission is to inspire and promote giving in Anne Arundel County by connecting people who care with causes that matter.

OUR ROLE
CFAAC’s role is to promote philanthropy, help to identify critical needs in Anne Arundel County, partner with donors to help them meet their philanthropic and financial goals, and promote collaboration to help strengthen local nonprofits.
Strategic Plan for 2017 – 2020

The Community Foundation of Anne Arundel County recognizes the power of philanthropy to transform communities. Over the past 19 years, we have become the largest institutional funder in Anne Arundel County by awarding over $12 million in grants and scholarships.

Planning for the future the best we can is crucial. As local, state, and federal funding continues to decline, private donors are called on to fill in the gaps. We have more opportunity than ever to develop partnerships that yield real solutions to seemingly intractable societal challenges. We believe that the priorities identified here will help to make a difference in strengthening communities and improving the quality of life for all residents in Anne Arundel County.

In addition to the traditional fund management and grant distribution services provided by community foundations, this plan acknowledges and defines our community leadership efforts that go above and beyond providing high-quality philanthropic services. It further positions us as a convener of service providers, a thought partner, an advocate for local nonprofits, and a catalyst for innovative ideas and community problem-solving.

Below are our key strategic priorities; view the entire 2017-2020 Strategic Plan at www.cfaac.org.
10 Reasons to Give Through the Community Foundation

1. We help people invest in the causes they care about most.

2. We provide highly personalized service tailored to individual philanthropic and financial interests.

3. Our professional staff has broad expertise about community issues and needs.

4. We partner with professional advisors to create highly effective approaches to philanthropic giving.

5. We accept a wide variety of assets and can facilitate even the most complex forms of giving.

6. We offer maximum tax advantage for most gifts under federal law.

7. We are a local nonprofit with deep roots in the community.

8. We multiply the impact of gifts by pooling them with other contributions and grants.

9. We build endowment funds that benefit the community forever.

10. We are a catalyst for new ideas and community problem-solving.
2018 Board of Trustees


**Chair**
Jim Nolan  
Director, Council, Baradel, Kosmerl & Nolan, P.A.

**Immediate Past Chair**
Kathleen Brooks  
Branch Vice President, Coldwell Banker

**Vice Chair**
Greg Strott  
Community Volunteer

**Treasurer**
Carl Gutschick  
Principal, Gutschick, Little & Weber, P.A.

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Associate General Counsel, District of Columbia Housing Authority

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**Larry Clark**
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Community Volunteer

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Senior Vice President, Branch Banking & Trust

**Jenny Kottler**
Community Volunteer

**Renee Kremm**
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**David Mitchell**
Community Volunteer

**Cindy O’Neill**
Community Volunteer

**John A. Rosso, Jr.**
Principal, Rosso Commercial Real Estate Services, LLC

**Paul Serini, Esq.**
Chairman, Helen J. Serini Foundation

**Sonja Swygert**
Community Volunteer

**Trustees Emeriti**
**Carol Thompson**
Community Volunteer

**Dr. Lester Salamon**
Director, Center for Civil Social Studies Institute for Policy Studies at Johns Hopkins University

**Becki Kurdle**
Community Volunteer
2017 Board Committees

**Asset Management**
Greg Strott, Committee Chair, Board Member
Hank Libby, Board Member
Martha Blaxall, Community Volunteer
Renee Kremm, Windward Financial
Brad Long, Raymond James Financial Services Advisors, Inc.
Stephen Holt, Premier Planning Group

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Barbara Jackson
David Mitchell
Sonja Swygert

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Kathleen Brooks, Chair
Jim Nolan, Vice Chair
Sonja Swygert, Secretary
Greg Strott, Treasurer
Carl Gutschick, Asst. Treasurer

**Governance & Nominating**
Danny Boyd, Chair
Mary Grace Folwell
Becki Kurlde
Jim Nolan
Paul Serini

**Strategic Planning**
Patty Brown, Chair
Travis Gray
Becki Kurlde
Cindy O'Neill
Paul Serini

2017 Volunteer Committees

**Anne Arundel Estate Planning Council**
Renee Kremm, Committee Chair, Windward Financial
Jason Powell, Program Chair, Fidelity Investments
Danielle Cruttenden, McNamee Hosea, Attorneys and Advisors
William Huffnell, Bay Point Wealth Management
James Snyder, The Snyder Ervin Group at Morgan Stanley
Stephen Holt, Premier Planning Group
Kevin Burke, BB&T Wealth
Dave Hillery, HeimLantz, PC
Michael Lehr, Holden Campbell Attorneys at Law

**Celebration of Philanthropy**
Holly Cole, Anne Arundel Community College
Brenda Collins, Arts Council of Anne Arundel County
Sarah Elder, Chesapeake Conservancy
JoAnne Maurer, Providence Center
Maggie Melson, Indian Creek School
Lisa Spallitta, Anne Arundel County Volunteer Center

**Grants4Teachers**
Joe Van Deuren, Balanced Life Skills
Kevin Carter, Severn Bank
Marnie Blanchette, Community Volunteer
Lana Keelty, Community Volunteer
Chuck Yocum, Anne Arundel County Public Schools

**Ladders to SUCCESS Economic Opportunity**
Paul Serini, Board Member
Bettie Farrar, Community Volunteer
Greg Strott, Board Member
Kyle Murray, Chaney Enterprises

**Ladders to SUCCESS Youth Development**
Margo Cook, 1 North Wealth Services
Nicole D’Amore, Community Volunteer
Jessica Morgenstern, Community Volunteer
Sonja Swygert, Board Member
Danny’s Fund

Margie Kosmerl, a local financial advisor, had been partnering with CFAAC professionally for years until one day her involvement became personal. Like far too many today, Margie’s son Danny lost the battle with opioid addiction. It was in those early days, amidst the fog of grief and sorrow, that Margie set up a Donor Advised Fund to honor her son’s life. Danny’s Fund was established with one goal: to direct contributions towards purposes and causes that can help change the course of addiction.

Described as a happy, go-lucky kid, Danny grew up in Anne Arundel County. Danny had a passion for cooking and after graduating high school he took Hospitality and Culinary Arts classes at Anne Arundel Community College while working at several local restaurants. He eventually achieved his goal of becoming an Executive Chef at a Marriott Resorts property in Pompano Beach, Florida. Through the years, Danny’s creativity and work ethic earned him many culinary achievements.

Danny’s Fund is dedicated to helping others overcome the hardships associated with addiction, and if there’s a tie-in to Danny’s love of the culinary arts, all the better. A recent contribution from Danny’s Fund was a gift made to The Light House Bistro in Annapolis. The Bistro helps provide a career path and jobs to those willing to do the work required to change their lives. Next time you stop into The Bistro, look for “Danny’s Chair” facing the kitchen, with the inscription “In loving memory, Chef Daniel” on the back of the chair.

Margie says that giving through Danny’s Fund helps her channel positive energy in her son’s memory. “Sometimes we think we can’t make a difference or we don’t give ourselves enough credit to know what little steps can mean, but in my heart, I know otherwise. I might be able to do or say a little something that will inspire or encourage someone to take the next step in a positive direction,” she says. Partnering with CFAAC has helped to turn tragedy into something meaningful.
CFAAC Funds

ANNE ARUNDEL COUNTY FUNDS

County funds allow donors to provide direct support to Anne Arundel County agencies, departments, programs, and projects.

- Anne Arundel County Department of Aging
- Anne Arundel County Animal Control
- Anne Arundel County Fire Department
- Anne Arundel County General Use
- Anne Arundel County Department of Health
- Anne Arundel County Partnership for Children, Youth and Families
- Anne Arundel County Police Department
- Anne Arundel County Recreation & Parks Department
- Anne Arundel County Department of Social Services

CORPORATE ADVISED FUNDS

Corporate advised funds enable companies to support local charitable needs by effective seasonal budgeting, improved cash flow, and reduced administrative overhead.

- Baum Jackson Investment Group Charitable Foundation
- Core Legacy Fund
- Gable Signs Foundation for a Brighter Future
- Greenberg Gibbons/Reliable Foundation
- Howard Bank Fund
- Insurance Force Foundation

DESIGNATED & AGENCY FUNDS

Designated funds allow donors to name one or more specific organizations or agencies to benefit annually from the fund.

- AAWGT Endowment Fund
- Ames Fund for Financial Literacy and Health*
- Anna E. Greenberg Leadership Fund
- Annapolis Maritime Museum Endowment Fund
- Anne Arundel County Public Library Foundation Endowment
- Babe & Dick Chaney Memorial Endowment Fund
- Beer Family Fund
- Boy Scouts of Anne Arundel County
- Catherine Weber Foundation*
Chrysalis House Endowment Fund
Colonial Players Roland E. Riley Endowment for the Arts
Community Leadership Fund for CFAAC Elling Foundation*
Fund for Anne Arundel Conflict Resolution
Healthy Anne Arundel
Jane Campbell-Chambliss Legacy Trust*
Langbein Family Endowment Fund
Marcus Endowment Fund for Arundel Lodge
Melanie and Michael Teems Fund* Perinatal Loss Fund
Peter C. Chambliss Legacy Trust*
Scenic Rivers Land Trust Stewardship Reserve
Sylvia Meisenberg Adult Literacy Program at AHOH
Sylvia Meisenberg Shakespeare Education Fund
The Sunshine Fund - Supporting Grants 4 Teachers
Tommy Yeager Endowment Fund
Whaley Foundation*

DONOR ADVISED FUNDS

Donor-advised funds provide donors with a customized approach to philanthropic giving.

Agnes Dixon Fund
Babe and Dick Chaney Memorial Fund Barry and Mary Gossett Foundation
Beauty for Ashes*
Beverly and Stephen Marcus Foundation Bird Family Fund
Blaxall Fund for Economic Growth
Blessings Fund
Bo DePaola Family Foundation
Brooks Family Fund
Carbaugh Family Foundation
Carol Thompson Fund
Carroll H. Hynson Foundation
Chaney Fund for Hope
Chaney Fund for Land Use Education
Colleen and Lester Prosser Fund
Creston G. and Betty Jane Tate Fund
Crondall Fund
Danny's Fund
Deems Digital Foundation*
Dick and Sabra Ladd Charitable Fund
Elizabeth Carr Memorial Fund
FEDE Fund
Frank's Fund
Franyo Fund
Gibbs Family Foundation
Greg & Susan Walker Family Foundation
Gutschick Family Foundation*
Haller Family Foundation
Invictus Fund
James and Susan Cox Legacy Fund*
Jerry Aben Charitable Trust*
Jessica and Bruce Morgenstern Local Community Impact Fund*
Jim and Linda Humphrey Foundation
John B. and Mary E. Slidell Family Charitable Fund
Kincey and Bruce Potter Environmental Fund
Kramer-Schaefer Fund
Kurdle Family Fund
Laurie Sharp Endowment Fund
Lester M. and Lynda B. Salamon Charitable Fund
Louis A. D'Camera Memorial Fund
M&M Curtin Family Fund
CFAAC Funds continued

Magnolia Family Foundation
Margaret Sander Chaires Foundation
Mark and Lynne Powell Family Foundation
Marston Family Foundation
Patty Brown and Joe Gill Giving Fund*
Peterman Ponatoski Family Foundation
RK Family Fund
Roger and Sherry Lepage Education Fund
Sonja Swygert Family Fund
Speciale Family Charitable Fund*
Sullivan Family Charitable Fund*
Thornton Family Fund
Trish and Greg Strott Fund*
Uhl Charitable Fund*
Victor A. Sulin Charitable Fund
Walk the Walk Community Fund
Zoe Quinn Francis Fund

FIELD OF INTEREST FUNDS
Field of Interest funds allow donors to identify and support a broad charitable purpose or category of interest, such as the arts, education, human services, or a particular geographic area in the county.
Arts & Culture Anne Arundel
Clendenning Clopp Family Foundation*
Environment Anne Arundel
Fund for Anne Arundel County
Grants 4 Teachers Fund
Help Our Neighbors Fund
Live Well Anne Arundel
South County Fund
Strengthening Nonprofits Fund
Women & Girls Fund of Anne Arundel County

GIVING CIRCLES
Giving Circles provide an opportunity for members to engage in philanthropy through collective giving.
Anne Arundel Women Giving Together Giving Circle
Lifting Anne Arundel Giving Circle

SCHOLARSHIP FUNDS
A scholarship is an award of financial aid for a student to further their education. Scholarships are awarded based upon various criteria which reflect the values and purposes of the donor of the award.
Colleen J. Stauffer Scholarship Fund*
Fred A. Stauffer Memorial Scholarship Fund*
Herzberg - Wild Scholarship Fund
Officer Grant Turner Memorial Scholarship Fund
Alexandra Robinson Memorial Scholarship Fund*
Russell K. Robinson Memorial Scholarship Fund*
William Bunn Memorial Scholarship in Environmental Studies

*Legacy Intention
Discretionary Grants are funds awarded based on a competitive process. Each application is reviewed and selected by criteria established for the program.

43 grants
$178,535

Grants 4 Teachers
Total Grants: $5,749
15 schools

Help Our Neighbors
Total Grants: $15,500
7 nonprofits

Ladders to SUCCESS
Total Grants: $150,000
6 nonprofits

Strengthening Nonprofits
Total Grants: $7,286
11 nonprofits
Established in 2012 by a generous anonymous donor, the Arts & Culture Anne Arundel Fund was created to enhance the vibrancy and creativity of Anne Arundel County by offering access to arts and cultural activities for all residents. The Fund grew over time and in 2016, a group of donors came together to explore how to implement the vision for the Fund.

Driven by the belief that arts and culture are essential to transforming lives and increasing the quality of life across all ages, populations, and geographies, donors Tara Clifford, Beverly Marcus, Martha Blaxall, Melanie Teems, and Alpine and Don Bird started meeting monthly. Discussions ranged from providing nonprofits who offer arts and culture programs with direct service or operating grants, funding a county-wide awareness campaign, among other ideas. The funders were focused on having the greatest impact possible with their dollars. Melanie Teems introduced the possibility of helping to strengthen arts and culture nonprofits in the county through the Maryland Nonprofits Standards for Excellence Institute® and the Arts & Culture Standards for Excellence Cohort was born.

The Standards for Excellence Institute® is a national initiative established to promote the highest standards of ethics, effectiveness, and accountability in nonprofit governance, management, and operations. In 2017, in partnership with the Arts Council of Anne Arundel County, 11 nonprofits were selected to participate in an 18-month collaborative training program designed to help nonprofit organizations meet these high benchmarks: Annapolis Opera, Annapolis Arts District, Annapolis Film Festival, Annapolis Maritime Museum, Chesapeake Arts Center, Creative Performing Arts of South County, Encore Creativity for Older Adults, Maryland Federation of Art, Maryland Hall, Maryland Concert Series, and The Musical Autist.

It is anticipated that through a series of training sessions, coaching conference calls, and individual consulting, culminating in submission of a Standards for Excellence® application by the participating organization, that the cohort participants will experience increased sustainability and public trust, a strengthened board of directors, improved overall organizational effectiveness and efficiency, and the ability to provide more arts and culture program opportunities to Anne Arundel County residents.
Environment Anne Arundel Fund

Fund Advisors Alpine and Don Bird, Beverly and Stephen Marcus, and Kincey and Bruce Potter came together to determine how they could contribute to the restoration and protection of the Chesapeake Bay, local streams and rivers, and other natural areas. They had multiple discussions and asked many questions, including “Who can we partner with to increase our funding impact?”

CFAAC convened individual donors, private and public environmental foundations to explore potential collaborative funding opportunities. We learned that the Chesapeake Bay Trust (CBT), a nonprofit grantmaking organization dedicated to improving the natural resources of our region through environmental education, community engagement, and local watershed restoration, consistently receives more grant requests than it can fund.

CBT funds around 40 projects in Anne Arundel County each year. These projects engage over 3,000 students, hundreds of teachers, and over 1,000 volunteers in addition to installing valuable acres of wildlife habitat and stormwater best management practices. Statewide CBT’s grants engage hundreds of local businesses, many of them in Anne Arundel County, including restoration firms, engineering firms, bus companies, signage shops, and more.

The Fund Advisors saw an opportunity to supplement CBT’s requests and increase their philanthropic impact by partnering with the organization. In addition, CBT already had a well-established environmental grantmaking application and selection process.

The Fund Advisors decided to focus their giving on K-12 education and projects, community outreach, and restoration. Groups such as watershed organizations, community or homeowners’ associations, service and civic groups, faith-based organizations, and schools were encouraged to apply for funding. The following received grants from the Environment Anne Arundel Fund for a total of $40,000. The first two were mini-grants for $5,000 each and the following two were larger projects that were supplemented with grants of $15,000 each.

- Meade Middle School for the Oyster Restoration and the Chesapeake Bay Watershed Project;
- Mary Moss at J. Albert Adams Academy for the College Creek Water Quality Improvement Project;
- South River Federation for CAT South Swale Retrofit Restoration; and,
- The Back Creek Conservancy for Cedar Ridge Stormwater Outreach and Restoration.
Marston Family Foundation Fund

Lee Marston’s father was a preacher who instilled in him the practice of tithing and giving back to the community where one lives, works, and raises a family. Lee and his wife Sylvia have lived their entire lives following these giving principles. “It’s in everyone’s best interest to give. I truly believe that if every one of us gave back, even just a little, the world would be a better place. Starting right here in our own community,” says Lee.

Lee visited the Severn River for the first time when he was only three months old. His grandparents had a farm on the river and Lee was fortunate to spend his summers growing up fishing and catching soft crabs. As a young man, Lee remembers the Severn River as being clean and clear. Lee’s early career took him out west and after moving his family back to Anne Arundel County, he noticed the river he loved had changed. It was muddy, the grasses were disappearing, and the blue crabs were dying. Something had to be done and he wondered how he could make a difference. With this passion in mind, Lee became the first Treasurer of the Chesapeake Bay Foundation.

Establishing a Donor Advised Fund at CFAAC was the ideal way for Lee and Sylvia to build their family’s philanthropic legacy. Every year, Lee and Sylvia’s children and grandchildren are each allotted a specific amount from the Marston Family Foundation Fund for grantmaking. During the winter holidays the family gathers to discuss their individual philanthropic interests. The family’s interests vary widely and include restoration of the Chesapeake Bay and its tributaries, AIDS awareness, education, food banks, gender identity and expression, and the healing arts.

Lee notes, “I just think it’s important to do something to help what you love and what you believe in.”
CFAAC Funds Supported 183 Nonprofits in 2017

Grantees

21st Century Education Foundation
Abundant Life Church
Accessible Resources for Independence
ACCR - The Art Connection in the Capital Region
Agape Deliverance Ministries, Inc.
Alliance for the Chesapeake Bay
American Bird Conservancy
American Cancer Society
American Red Cross - Greater Chesapeake Region
Annapolis Community Foundation
Annapolis Film Festival, Inc.
Annapolis Green
Annapolis High School
Annapolis Maritime Museum
Annapolis Opera
Annapolis Symphony Orchestra
Anne Arundel Community College Foundation
Anne Arundel County Food Bank
Anne Arundel County Partnership for Children, Youth and Families
Anne Arundel County Public Library Foundation
Anne Arundel County Watershed Stewards Academy, Inc.
Anne Arundel Medical Center Foundation
Anti-Defamation League
A-OK Mentoring Tutoring, Inc.
Arc of Central Chesapeake Region
Arthritis Foundation
Arts Council of Anne Arundel County
Arundel House of Hope
Arundel Lodge, Inc.
Arundel Middle School
Asbury United Methodist Church
Assistance League of the Chesapeake
Associated Catholic Charities, Inc.
Avoca Museum
Bay Journal Media
BirdsCaribbean
Box of Rain
Boy Scouts of America, B.A.C.
Boys and Girls Club of Annapolis and Anne Arundel County
Bright Minds Foundation
Brooklyn Park Middle School
Building Better Days
Calvary United Methodist Church
Court-Appointed Special Advocate (CASA - Anne Arundel County)
Catholic Business Network of Washington DC
Catholic Charities
Catholic Charities-Archdiocese of Washington DC
Center of Help, Inc. (Centro de Ayuda)
Centerpoint Church
Central Middle School
Central Union Mission
Chesapeake Arts Center
Chesapeake Bay Foundation
Chesapeake Bay String of Pearls Project
Chesapeake Bay Trust
Chesapeake Legal Alliance, Inc.
Chesapeake Shakespeare Company Theater
Chesapeake Conservancy
Child’s Play
Christian Community Service Center
College of Southern Maryland
Colonial Players, Inc.
Columbia Festival of the Arts
Community Action Agency of Anne Arundel County
Community Action Council of Howard County
Grantees

Community Foundation of Frederick County
Community Foundation of Southern Maryland
Community Unity
Compass Rose Theater
Concerns for Police Survivors
Cornell Lab of Ornithology
Creating Communities
Creative and Performing Arts of South County
Crofton Elementary School
Crystal Peaks Youth Ranch
DeCesaris/Prout Cancer Foundation
Doctor’s Community Hospital Foundation
Dr. James A Forrest Career and Technology Center
Eliot-Hine Middle School PTO
Emerson College
Ferndale Early Education Center
First Baptist Church of Annapolis
Food Link, Inc.
Fourth Presbyterian Church
Frederick Douglas Museum and Cultural Center, Inc.
Fresh Start Church
Friends of Arundel Seniors, Inc.
From Hand Out 2 Hand Up, Inc.
Fund for Educational Excellence
Georgetown East Elementary School
Girls on the Run of the Greater Chesapeake
Greater Houston Community Foundation
Grow Annapolis, Inc.
Growth Action Network of Anne Arundel County
Hebron-Harman Elementary School
High Point Elementary
Hole in the Wall Gang Fund, Inc.
HOPE for All
Horizon Day Camp/Sunrise Association
Hospice Cup
Hospice of the Chesapeake
Houston: reVision
Howard Community College Educational Foundation, Inc.
Howard Otway and Florence Otway Opportunity Project
Humane Society of the United States
Illuminate the Journey, Inc.
International Justice Mission
Jill’s House
Johns Hopkins Sidney Kimel Comprehensive Cancer Center
Johns Hopkins University
Key School
KIPP, Inc.
Kunta Kinte-Alex Haley Foundation, Inc.
Leadership Howard County, Inc.
Light House - Homeless Prevention Support Center
Living Classrooms Foundation
Lothian Elementary School
Lowell School
Magogy River Middle School
Maryland Association of Soil Conservation Districts
Maryland Farmers Market Association, Inc.
Maryland Federation of Art, Inc.
Maryland Nonprofits
Maryland Therapeutic Riding, Inc.
Mt. Vernon Lee Education Partnership
Muscular Dystrophy Association
National Alliance on Mental Illness Anne Arundel County
National Capital Area Salvation Army
National MS Society/Greater DC-MD
North Glen Elementary School
Grantees

Odenton Elementary School
Our Lady of Good Counsel High School
Oyster Recovery Partnership
Piedmont Environmental Council
Planned Parenthood of MD
Pregnancy Clinic of Annapolis
Romanian Christian Enterprises
Salisbury University Foundation
Salvation Army
Scenic Rivers Land Trust Stewardship Reserve
Scenic Rivers Land Trust, Inc.
Seeds 4 Success, Inc.
Severna Park Community Center
Simon Wiesenthal Center
SME Foundation
Smith Center for Healing and the Arts
Smithsonian Environmental Research Center
Society for the Prevention of Teen Suicide
South Anne Arundel Lions Club
South River Federation
Southern Middle School
Southern Poverty Law Center
Sozo Children
SPCA of Anne Arundel County
St. Ann’s Center for Children, Youth and Families
St. James Parish
St. John’s College High School
St. Jude Children’s Research Hospital
St. Mary’s Parish
St. Mary’s Royal Blue Club
Star of Bethlehem Church of God in Christ
Start the Adventure in Reading
(S.T.A.I.R. - Annapolis)
Student Press Law Center
Team Rubicon, USA
Ted Stevens Foundation
The Leukemia & Lymphoma Society
Charlotte NC Chapter
The Musical Autist
This Is My Brave
Trinity School at Meadow View
Trustees of the University of Pennsylvania
University of Wisconsin Foundation
VisionWorkshops
We Care and Friends
West Annapolis Elementary School
West/Rhode Riverkeeper, Inc.
Wildfowl Trust of North America
Wildlife Land Trust
Women in Film and Video
Woods Memorial Presbyterian Church
World Wildlife Fund
YMCA of Central Maryland, Inc.
YWCA of Annapolis & Anne Arundel County
Zaching Against Cancer Foundation
Anne Arundel Estate Planning Council

The Anne Arundel Estate Planning Council (AAEPC) was created in 2012 by a group of tax, legal, insurance, and financial advisors to provide a forum for wealth planning professionals from various disciplines to exchange ideas and build relationships. In 2017, AAEPC held four quarterly educational events, and four networking events for advisors.

SPONSORS

GOLD
The Snyder-Ervin Group at Morgan Stanley

SILVER
Council, Baradel, Kosmerl & Nolan, P.A.
Fidelity Investments
HeimLantz, PC
Holden and Campbell Attorneys at Law
McGuire, McGuire & Linden, P.A.
McNamee Hosea Attorneys & Advisors
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BRONZE
Bay Point Wealth Management
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Hyatt & Weber, P.A.
IKOR Advocacy and Life Management
Karen M. Whaley, CPA
Kullman CPA, LLC
Christine Hubbard Law
Maryland Capital Advisors
Michael K. Shelby, CPA
Premier Planning Group
Sandy Spring Trust
Windward Financial
Community Impact Speaker Series

CFAAC launched the Community Impact Speaker Series in 2017 with the aim to increase the awareness and knowledge of key issues impacting Anne Arundel County and to create the opportunity for dialogue for anyone interested in learning more. Topics covered were: volunteerism and civic engagement, community engagement in the public schools, the Community of Hope in North County, and the impact of incarceration on individuals and their families.

Pictured in the photo are Melissa Curtin, Executive Director, CFAAC; Belinda Fraley Huesman, Executive Director, Chesapeake Arts Center; Dr. Pamela Brown, Executive Director, Anne Arundel County Partnership for Children, Youth and Families. The organizations partnered for a presentation focused on the geography of poverty in the Northern area of the County; specifically hungry children, children impacted by incarceration, disconnected youth, and homeless youth.

Strengthening Nonprofits Collaborative

The Strengthening Nonprofits Collaborative (SNC) was formed in 2016 in an effort to leverage and align resources to better support skills development training for nonprofit professionals. Organizational, professional, and leadership development are not often easily accessible or affordable for nonprofit employees even though continuous learning is essential for greater organizational effectiveness, efficiency, quality program delivery, and sustainability.

In 2017, CFAAC hosted the second annual Anna E. Greenberg Board Leadership Training. There were 115 nonprofit staff and board members in attendance for an engaging board governance workshop led by Eliot Pfanstiehl, CEO and Founder of Strathmore Hall Foundation, Inc., and Monica Jeffries Hazangeles, President, Strathmore Hall Foundation, Inc. In addition to the SNC, we also support nonprofits with our Strengthening Nonprofits Fund which provides grants to help strengthen organizations through professional and organizational development.

Each of the local SNC partners below provides a variety of training opportunities throughout the year to support nonprofits in Anne Arundel County:

- Arts Council of Anne Arundel County
- Anne Arundel County Public Library Finance Information Network
- Anne Arundel Community College Sarbanes Center for Public and Community Service
Community Leadership Circle

The Community Leadership Circle is made up of generous donors who have committed gifts to support CFAAC. In 2017, we set a goal of raising $175,000 for our Community Leadership Campaign. Thanks to our generous supporters, we exceeded that goal and raised $185,265! Through CFAAC’s Community Leadership Initiatives, we will continue to provide high-quality philanthropic services to our donors, serve the community as a thought partner, an advocate for local nonprofits, and a catalyst for new ideas and community problem-solving. Thank you for helping CFAAC make a long-term impact in Anne Arundel County!

**Transform**
$50,000 - $100,000
- Patty Brown and Joe Gill*
- Beverly and Stephen Marcus*
- Deerbrook Charitable Trust

**Invest**
$25,000 - $49,999
- The Saltworks Fund

**Care**
$15,000 - $24,999
- Carol M. Jacobsohn Foundation
- Chaney Foundation
- Kathleen and Chauncey Brooks*
- Anita and Carl Gutschick*
- Trish and Greg Strott*

**Commit**
$5,000 - $14,999
- Bee and Bud Billups*
- Martha Blaxall*
- Mary and Barry Gossett*
- Helena Foundation, Sylvia and James Earl
- Nancy and Jim Nolan*
- Angela and Ed Ponatoski
- Susan and Greg Walker*
- Karen Whaley*

**Contribute**
up to $999
- Betty and Martin Adkins
- Anonymous Donor
- Kris Bennet*
- Patricia Barland
- Florence Calvert
- Vanessa Carter
- Carol and David Cronin
- Melissa Curtin
- Linda Eggbeer
- Susan and Joseph Gross
- Chris Hubbard
- The Judy Family Foundation
- Amy Francis
- Kay and Bill Franey
- Karaline Kessler
- Elizabeth and John Knupp
- Helen Krone
- Terri and Bill Kuehle
- Bess and Eric Langbein
- Patricia Lehman
- David Lewis
- Jennifer and James Lighthizer
- Brad Long
- Wendy and James McIntyre
- Maggie and Vollie Nelson
- Taylor Milbradt
- Gretchen Nyland
- Jason Powell
- Rick Powell
- Caroline Purdy
- Nancy Rase
- Alt. Breeding Schwartz
- Colleen and Fred Stauffer
- Fred Sussman
- Leslie Tilghman
- Ann and Robert Whitcomb
- Martha Yeager

*Multi-Year Gift
Chaney Enterprises Foundation Fund

Supporting the community has been a core tenet of Chaney Enterprises since Eugene “Babe” Chaney formed the company in 1962. Headquartered in Anne Arundel County, Chaney Enterprises is a ready-mix concrete, sand, gravel, stone, and related construction supply company. Frank Chaney, along with his brother Dicky, formed the Eugene Chaney Foundation, Ltd. in 1987 in honor of their father to give grants in the areas where the company does business and where the Chaney families and company employees live.

After managing the corporate foundation for over 30 years, Chaney Enterprises decided to spend less time on the day-to-day management and administrative activities of a foundation. The Foundation's Board of Directors determined that partnering with CFAAC through a Corporate Advised Fund would be a more efficient and effective approach to managing their philanthropy and would help them to better meet their corporate giving goals.

"Philanthropy is about getting involved in the community, knowing where the needs are, and responding by giving your time and resources. Establishing a Corporate Advised Fund at CFAAC has provided a great opportunity for our business to help local nonprofits thrive and provide important services for all of us," says Hall Chaney, President of Chaney Enterprises, and Foundation Director. “We encourage our employees to volunteer and give their time and skills to causes they care about.”

The Chaney Enterprises Foundation Fund's mission is to make a concrete contribution to positively affect the well-being of the communities we serve by investing human and financial resources...because we believe it's the right thing to do. Grants are given in the communities that align with the company's market footprint and focus on workforce development, workplace safety, the environment, education, health, and arts and culture.

“Through our partnership with CFAAC, Chaney Enterprises is proud to be investing in the communities where we do business through grants to nonprofits from our Fund, sponsorships, and in-kind contributions,” says Frank Chaney, Chairman of the Board, Chaney Enterprises and President, Chaney Foundation, Ltd.

Since the partnership began, Chaney Enterprises Foundation Fund has given more than $1.3 million dollars in grants to Anne Arundel County nonprofits including: Anne Arundel County Public Schools, Anne Arundel Community College, Anne Arundel Medical Center, Anne Arundel County Public Library Foundation, Strong Schools Maryland Campaign, Smithsonian Environmental Research Center, and to national organizations like the American Cancer Society.
Celebration of Philanthropy

The Community Foundation of Anne Arundel County proudly hosted the 17th Annual Celebration of Philanthropy Awards Luncheon. The luncheon celebrates philanthropy in our community and the individuals, businesses and foundations who demonstrate outstanding generosity and community leadership. The Volunteer and Youth Volunteer awards were presented in partnership with the Anne Arundel County Volunteer Center. Pictured in the photos, along with the awardees, are Melissa Curtin, President & CEO, Community Foundation of Anne Arundel County and Lisa Spallitta, Executive Director, Anne Arundel County Volunteer Center.

2017 Sponsors

**PLATINUM**
Anne Arundel Medical Center Foundation
M&T Bank
PNC Bank

**GOLD**
Anne Arundel Dermatology
Anne Arundel Public Library Foundation
Anne Arundel County Volunteer Center
Chaney Enterprises
Council, Baradel, Kosmerl & Nolan, P.A.
Historic Annapolis Foundation
David R. Lewis Foundation
Helen J. Serini Foundation
Severn Bank

**SILVER SPONSORS**
Bello Machre
Kathy and Chauncey Brooks
Deerbrook Charitable Trust
Due East Partners
Howard Bank
Linda and James Humphrey
Johns Hopkins Healthcare, LLC
Mason Investment Advisory Services, Inc.
Sinclair Prosser Law, LLC
SFP Capital Partners, LLC

**BRONZE SPONSORS**
Anne Arundel Community College Foundation
Baltimore Washington Medical Center Foundation
Boatyard Bar & Grill
Becki Kurdle and Danny Boyd
Melissa and Mike Curtin
Anita and Carl Gutschick
Barbara and Glenn Jackson
Kim and David Mitchell
Pregnancy Clinic
Trish and Greg Strott
Sonja Swygert
Karen M. Whaley, CPA
## Financials

### Combined Statement of Financial Position

<table>
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<tr>
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<th>12/31/2017* unaudited</th>
<th>12/31/2016</th>
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<tr>
<td><strong>Assets</strong></td>
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<tr>
<td>Cash and Cash Equivalents</td>
<td>$468,762</td>
<td>$463,943</td>
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<td>Contributions Receivable</td>
<td>$300,362</td>
<td>$1,452,966</td>
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<td>Investments</td>
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<td>Other Assets</td>
<td>$4,204,728</td>
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<tr>
<td><strong>Total Assets</strong></td>
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<td>$12,839,357</td>
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<tr>
<td><strong>Liabilities and Net Assets</strong></td>
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<tr>
<td>Liabilities</td>
<td>$23,190</td>
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<td>Agency Funds</td>
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<td>$498,827</td>
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<td>Net Assets</td>
<td>$13,931,788</td>
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<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$14,539,856</td>
<td>$12,839,357</td>
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### Combined Statement of Activities

<p>| | | |</p>
<table>
<thead>
<tr>
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<tbody>
<tr>
<td><strong>Support and Revenues</strong></td>
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<tr>
<td>Contributions</td>
<td>$3,985,841</td>
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<td>Special Events (Net)</td>
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<td>Investment Income</td>
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<td><strong>Total Support and Revenues</strong></td>
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<td><strong>Grants and Expenses</strong></td>
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<td>Grants and Charitable Expenditures</td>
<td>$2,463,846</td>
<td>$1,911,990</td>
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<td>Operating and Other Expenses</td>
<td>$299,468</td>
<td>$271,807</td>
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<td><strong>Total Grants and Expenses</strong></td>
<td>$2,763,314</td>
<td>$2,183,797</td>
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<td>Change in Net Assets</td>
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<td>$5,386,986</td>
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<td>Reclass Agency Fund as Liabilities</td>
<td>$ -</td>
<td>$(498,827)</td>
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<tr>
<td>Beginning Net Assets</td>
<td>$12,317,073</td>
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<tr>
<td><strong>Ending Net Assets</strong></td>
<td>$14,459,682</td>
<td>$12,317,073</td>
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Ways to Give
Options for making your tax-deductible gift.

Stock Transfer
To make a stock transfer, please use the following information:

**TD Ameritrade, Inc. Depository Trust Company (DTC) # 0188**

For the Credit to TD Ameritrade Account # 937027416

**Account Name:** Community Foundation of Anne Arundel County - HA

Check
Please make your check payable to the Community Foundation of Anne Arundel County and include the name of the fund to which you are donating in the memo line. **Mail your check to:**

914 Bay Ridge Road, Suite 220
Annapolis, MD 21403

Wire Transfer
To make a wire transfer, **please disburse the gift amount to:**

First National Bank of Omaha
16th Dodge Streets
Omaha, NE 68102

**A/C of TD Ameritrade, Inc.**
ABA # 104000016
A/C # 16424641

For credit to: Community Foundation of Anne Arundel County
Account Number: 937027416

Charitable IRA Rollover
If you are 70 1/2 or older, the Charitable IRA Rollover provides a unique opportunity to use retirement plan assets to make a significant gift to a qualified nonprofit organization with no tax on the withdrawal. To learn more contact us at 410.280.1102.

Endow Maryland
A Maryland state tax credit called Endow Maryland rewards donors who help build permanent charitable funds for local communities across the state and right here in Anne Arundel County. Endow Maryland offers **a tax credit for gifts from $500 - $50,000** to permanent, endowed funds at qualified community foundations in Maryland.

Medallion Program
We offer several investment options to our donors including the opportunity to establish Donor Advised Funds at CFAAC **while having a qualified advisor continue to manage your assets and receive investment management fees.**

Planned Gifts
Leave a Legacy
There are many ways to make a planned gift or bequest to CFAAC. To learn more contact us at 410.280.1102.

Credit Card
You can make a gift to any of CFAAC’s funds by making a secure credit card donation online, or call us at 410.280.1102 to provide your credit card information over the phone.
Our

Pictured left to right:

Taylor Milbradt, Director, Finance & Operations
Karaline Kessler, Coordinator, Marketing & Communications
Melissa Curtin, President & CEO
Amy Francis, Director, Development
Jan Hoffberger, Manager, Grants & Scholarships