



2019
ANNUAL
REPORT

**CARE.
CONNECT.
CONTRIBUTE.**



A MESSAGE TO OUR COMMUNITY

In writing this letter for our 2019 annual report, I would be remiss if I didn't mention how times have changed in the span of just nine months. COVID 19 has been an unprecedented challenge for all of us and our community. As we now deal with the reality of today's world, we reflect on 2019 with even more insight and appreciation.

Gratitude continues to overflow at CFAAC as we celebrate a year filled with evidence of impact made possible by our donors and the incredible nonprofits throughout our community. As staff and board members alike monitor our progress toward achieving the goals set forth in our strategic plan, we are proud to say that we are on target to reach our objectives. With record-breaking gifts made by donors to grow Donor Advised, Corporate Advised, Designated, Field of Interest, and Agency Funds, our granting power has never been stronger. In 2019, CFAAC granted nearly \$3 million dollars to 319 nonprofits in support of Anne Arundel County and beyond. The Community Foundation exists to grow philanthropy and that message is spreading throughout our community, thanks to you.

CFAAC's progress goes beyond grantmaking as the staff continues to grow to serve the needs of our fund holders and donors. In 2019, we introduced three new team members: Kristen Krall, Grants and Scholarships Manager, Ashley Robison St. Clair, Marketing and Communications Coordinator, and Ashley Yount, part-time bookkeeper. Haley Cromwell continues to support CFAAC on a part-time basis as

our Philanthropic Services Assistant while completing her education at Towson University.

As we strive to be the employer of choice in Anne Arundel County, special recognition goes to CFAAC's Director of Development, Amy Francis and Director of Finance, Taylor Milbradt who have been steadfast members of the team for 12 and 9 years, respectively. Their dedication to CFAAC's mission is at the very core of the organization's strength. CFAAC's strong community leadership efforts continue to be evident through its valuable educational and informational programs to nonprofits, donors, and community members. Of particular note are the Strengthening Nonprofits and Community Impact Speaker Series Programs described on pages 25-26.

In November of 2019, CFAAC's Board of Trustees held a daylong retreat to measure the progress accomplished toward our Strategic Plan objectives and to discuss organizational sustainability. Through this process the board confirmed several priority areas: hiring new staff and finding new larger office space to support the growth of CFAAC's community leadership activities, assets, and grantmaking.

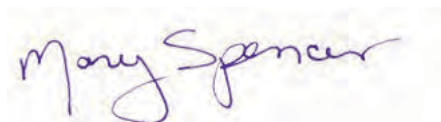
Also in November, we were thrilled to announce that CFAAC received a wonderfully generous \$2.6 million dollar gift from 2010 Philanthropists of the Year and CFAAC Fund Holders, Jim and Linda Humphrey. The gift, which established the Humphrey-Hooper Foundation, provides long-term community grantmaking opportunities for the family as well as providing annual support to CFAAC. This exciting and

transformational gift secures the Community Foundation's long-term sustainability and enables us to continue our leadership work in the community. We are pleased to feature a special story about the Humphreys on page 06. On behalf of the board and staff, we offer our sincere thanks to Jim and Linda for trusting CFAAC and believing in our vision for Anne Arundel County.

Another milestone for CFAAC came in the form of a challenge grant received from Deerbrook Charitable Trust to establish an important new community grant vehicle named the Fund for Anne Arundel (FFAA). Thanks to this very generous \$300,000 matching grant, 100% of CFAAC's Board and a group of donors exceeded the challenge and grew the fund to almost \$700,000. FFAA grants will be used to address the greatest needs identified by the *Community Needs Assessment Report: Poverty Amidst Plenty; On the Road to Progress for All*. A dedicated committee of community leaders was formed to develop the criteria for the first grant cycle. Read more about the FFAA on pages 17-18.

CFAAC's Board Governance and Nominating Committee continues its work to ensure that we remain focused on our strategic objective to be a "Board of Choice". We welcomed a new group of highly respected and engaged individuals to join the Board of Trustees in 2020 – John Magnolia, Amy Tate, and Michael Lehr. We also offer our sincere thanks to Sonya Swygert who retired from the board but remains a dedicated CFAAC supporter.

We take tremendous pride in our accomplishments and we hope that you know we are more committed than ever to respond to our community's needs.



MARY SPENCER
PRESIDENT & CEO

INSIDE

- 01. Message to Our Community from CFAAC President & CEO Mary Spencer**
- 03. Message from the 2019 CFAAC Board Chair Jim Nolan**
- 04. 2020 Board of Trustees**
- 05. 2017-2020 Strategic Plan**
- 06. Donor Spotlight, Jim & Linda Humphrey**
- 07. Cumulative Giving**
- 09. Year in Review**
- 10. Grantmaking**
- 11. 2019 CFAAC Funds**
- 14. Corporate Spotlight, Crosby Marketing Communications**
- 15. CFAAC Community Leadership Circle**
- 17. Fund for Anne Arundel**
- 19. 2019 Grantees**
- 21. Anne Arundel Estate Planning Council**
- 23. Celebration of Philanthropy**
- 25. Speaker Series**
- 27. Volunteer Committees**
- 28. Financial Summary**
- 29. Scholarship Recipients and Capital Gazette Memorial Scholarship Donors**
- 30. Agency Spotlight, Chesapeake Bay Foundation**
- 31. Community Leadership Initiatives**
- 32. Community Grant Programs**
- 33. Ways to Give**

2019 BOARD COMMITTEES

Asset Management

Greg Strott, Chair
Martha Blaxall
Stephen Holt
Brad Long
Karen Whaley

Audit

David Mitchell, Chair
Larry Clark
Michael Cook
Anne Hamel
Greg Strott

Budget & Finance

Carl Gutschick, Chair
Jim Humphrey
Renee Kremm
John Rosso

Executive

Jim Nolan, Chair
Greg Strott, Vice Chair
Mary Grace Folwell, Secretary
Carl Gutschick, Treasurer

Fund Development & Communications

Paul Serini, Chair
Kathy Brooks
Kate Caldwell
Larry Clark
Anne Hamel
Jenny Kottler
Cindy O'Neill
Jennifer Pratt
Sonja Swygert

Governance & Nominating

Mary Grace Folwell, Chair
Anne Hamel
David Mitchell
Greg Strott

Strategic Planning

Kathy Brooks
Larry Clark
Cindy O'Neill
Jennifer Pratt
Paul Serini



A MESSAGE FROM JIM NOLAN

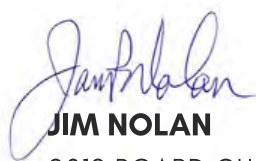
2019 CFAAC Board Chair

Transformative is a word that's thrown around a lot but I can think of no better word to describe the Community Foundation of Anne Arundel County. In December 2019, I ended my term as board chair and have proudly served as a board member for six years. Having spent that time with so many hardworking people, both staff and board members, has given me a new appreciation for the good work we do in the community. It's been very gratifying to watch the organization grow in a relatively short amount of time and that to me is a credit to the staff and the board for really focusing and being engaged.

One of the things that drew me to CFAAC years ago was that we were not only trying to help the individual members of our community, but also, aid nonprofit organizations. There's no doubt that the work we do with these organizations to help them be more solid financially has a direct impact in our community.

When I get engaged with a nonprofit, such as CFAAC, I usually gravitate toward how we strengthen the business part of it. I think it's imperative that any nonprofit organization takes a look at itself and runs itself like a business. That said, I'm proud of how CFAAC has grown over the years, to become both financially self-sufficient and well-managed.

Watching our endowment grow and knowing that I am leaving my position in the good hands of our 2020 Board Chair Mary Grace Folwell is very comforting. I'll still be involved with CFAAC, especially if I see an opportunity to direct people or funding to the organization. After all, if I care about an organization enough to be on the board, I'm certainly going to stay engaged. It continues to be a great privilege to be associated with CFAAC.



JIM NOLAN

2019 BOARD CHAIR

2020 BOARD OF TRUSTEES



Mary Grace Folwell, Chair
Associate General Counsel, District of Columbia Housing Authority



Jim Humphrey, Vice Chair
Chairman & CEO, The Humphrey Companies



Carl Gutschick, Treasurer
Principal, Gutschick, Little & Weber, P.A.



Greg Strott, Secretary
Community Volunteer



Larry Clark, Assistant Secretary
President, Deerbrook Charitable Trust



Jim Nolan, Esq., Immediate Past Chair
Director, Council, Baradel, Kosmerl & Nolan, P.A.



Kate Caldwell
Consultant, Caldwell & Associates



Anne Hamel
Community Volunteer



Jenny Kottler
Community Volunteer



Renee Kremm
Financial Planner, Prudential Advisors



Michael Lehr
Principal, Sims & Campbell, Estates & Trusts



John Magnolia
President, Magnolia Companies



David Mitchell
Community Volunteer, Walk the Walk Foundation



Jennifer A. Pratt
Vice-President, Atapco Financial Services, Inc.



John A. Rosso, Jr.
Principal, Rosso Commercial Real Estate Services, LLC



Paul Serini, Esq.
Chairman, Helen J. Serini Foundation



Amy B. Tate
Assistant General Counsel, Tate Automotive Companies



Karen M. Whaley
Principal, Karen M. Whaley, CPA

TRUSTEE EMERITI

- Becki Kurdle**, Community Volunteer
Dr. Lester Salamon, Director, Center for Civil Social Studies at the Institute for Policy Studies at Johns Hopkins University
Carol Thompson, Community Volunteer

2017-2020 STRATEGIC PLAN

The Community Foundation of Anne Arundel County recognizes the power of philanthropy to transform communities. Over the past 20 years, we have become the largest institutional funder in Anne Arundel County by awarding more than \$19 million in grants and scholarships. Planning for the future of Anne Arundel County is crucial. As local, state, and federal funding continues to decline, private donors are called on to fill in the gaps. We have more opportunity than ever to develop partnerships that yield real solutions to seemingly intractable societal challenges. We believe that the priorities identified in CFAAC's strategic plan will help to make a difference in strengthening communities and improving the quality of life for all residents in Anne Arundel County. In addition to the traditional fund management and grant distribution services provided by community foundations, our strategic plan acknowledges and defines our community leadership efforts that go above and beyond in providing high-quality philanthropic services. It further positions us as a convener of service providers, a thought partner, an advocate for local nonprofits, and a catalyst for innovative ideas and community problem-solving. Below are our key strategic priorities; view the entire 2017-2020 Strategic Plan at www.cfaac.org.



DONOR SPOTLIGHT

THE HUMPHREY-HOOPER FOUNDATION: A LEGACY OF GIVING

"Linda and I always felt that our first obligation is to our family," said Jim Humphrey, Chairman & CEO of The Humphrey Companies. "You have an obligation to prepare them for life. Then after that, you've got to turn to your community, your neighborhood."

Jim and Linda Humphrey are people who believe in working hard and sharing the rewards. That's why in November 2019, they established the Humphrey-Hooper Foundation to ensure the work ethic that they instilled in their daughter, Bethany Hooper, and the fruits of her labor would be recognized. Through the foundation, Bethany, President & Owner of Humphrey Management, can continue the Humphreys' legacy of supporting the causes they care about in Anne Arundel County, in perpetuity. At the same time, the \$2.6 million gift will provide annual support to the Community Foundation of Anne Arundel County (CFAAC) for a number of years, enabling them to continue their leadership work in the community and to ensure the Community Foundation's future sustainability.

"I can't tell you how grateful we are to receive this gift and know that we have a solid foundation for CFAAC," said Mary Spencer, CFAAC's CEO & President. "The Humphreys are strategic in their thinking. They are really focused on the future of this organization and where their funds can be best used."

The Humphreys are humble about the gift. "We just want to quietly find the causes that are really contributing to the community and help them out," said Jim, CFAAC Board Vice Chair. "It's always been a tenet that one of our obligations is to give back for the fortune that was bestowed on us. We've always committed that whatever resources we developed in our career we were going to leave to a charitable nonprofit trust. And, then we found the Community Foundation and they do that work for us."



It was after being recognized as CFAAC's Philanthropists of the Year in 2010, that the Humphreys wanted to find out more about CFAAC. And, the more they found out, the more they were impressed. "I decided to talk with CFAAC when Linda and I began thinking about setting up a foundation," said Jim. "When you set up your own foundation, there's a lot of technicalities, a lot of lawyers and accountants, but the Community Foundation just offered a plan that was so simple. The more I looked at it, the more I liked it."

In 2017, they established the Jim and Linda Humphrey Foundation, a Donor Advised Fund. In 2019, the formation of the Humphrey-Hooper Foundation was a way for the Humphreys to get their daughter engaged, said Jim. "We want our children to be cognizant of their community and the needs of their community so it was a way to get them involved, too. And, we've been pleased as punch," he said of CFAAC. "It's a terrific vehicle for people who want to support their community. I like everything they have to offer and the product is just unbelievable - a very, very meaningful product offered by an organization that's well run."

Humphrey added that while people have a right to enjoy the fruits of their labor, he believes that it's also their duty to give back to society. "That's what Bill Gates and Warren Buffet and others are trying to promote and I think it is one of the best movements that's come around in this country," he said. "The joy is in creating the resources, and then giving the money to the people who are really working on the problems in their communities. Community foundations are the perfect vehicle."

CUMULATIVE GIVING

The Community Foundation of Anne Arundel County is very proud to have donors who support a variety of CFAAC priorities including our Community Leadership Circle Fund, which supports our operational budget, and sponsorship in support of our Annual Celebration of Philanthropy Awards Luncheon. This list also includes gifts to CFAAC funds that support the organization's strategic grantmaking including: Anne Arundel Arts and Culture Fund, Environment Anne Arundel Fund, Fund for Anne Arundel, Grants 4 Teachers, Help Our Neighbors Fund, and Strengthening Nonprofits Fund. For the privacy of our donors, CFAAC does not list giving information about gifts made to individual funds.

\$2,600,000+

Jim and Linda Humphrey
Humphrey-Hooper Foundation

\$400,000+

Larry Clark
Deerbrook Charitable Trust

\$25,000 - \$49,999

Ralph Crosby
Raymond Crosby
Crosby Foundation
Timothy and Cynthia O'Neill
William J. & Dorothy K. O'Neill
Foundation
Angela and Edward Ponatoski
Peterman Ponatoski Family
Foundation

\$10,000 - \$24,999

Patty Brown and Joe Gill
Chaney Enterprises Foundation
Fund
James and Sylvia Earl
Helena Foundation
David Lewis Family Foundation
John Magnolia
Magnolia Family Fund
Beverly and Stephen Marcus
Beverly and Stephen Marcus
Foundation
Paul Serini
Helen J. Serini Foundation

\$5,000 - \$9,999

Annapolis Cars
Anonymous
Chauncey and Kathy Brooks
Neicy and James Chambers
Invictus (IMDV) Fund
Carl and Anita Gutschick
Gutschick Family Foundation
M&T Bank
Anne Arundel Medical Center
Foundation
Beverly Nash
Dale Spencer
OBXtek, Inc.
Severn Bank
Trish and Greg Strott
Trish and Greg Strott Fund
Karen Whaley, CPA

\$2,500 - \$4,999

Anne Arundel Community College
Foundation
Baum Jackson Investment Group
Chaney Enterprises
Jane Cooper
Council Baradel
Dealy Foundation
Fidelity Charitable Gift Fund
Mary Grace Folwell and Jeff Riedle
Barry Gossett
Barry and Mary Gossett
Foundation Fund
Anne and Warren Hamel

Kristen and Albert Krall
Jenny and Bob Kottler
David and Kim Mitchell
Jim and Nancy Nolan
Partners in Care
Jennifer Pratt
John and Pricilla Rosso
Rosso Commercial Real Estate
Services
Schwab Charitable
Sonja Swygert
Susan and Greg Walker
Greg and Susan Walker Family
Foundation
Robert and Ann Whitcomb
UBS Donor-Advised Fund
Jonathan and Erin Williams

\$1,000 - \$2,499

Beer Family Fund
Benevity Community Impact Fund
Bud and Bee Billups
The Sunshine Fund
Martha Blaxall
Blaxall Fund for Economic Growth
Ray Boedecker
The Brick Companies
Kate and Harry Caldwell
Jane Campbell Chambliss and
Peter Chambliss
Campbell Property Management
Tara Clifford
Margaret and Drew Davis
Designated Fund
Mary and Geoff Ewenson

\$1,000 - \$2,499 CONTINUED

Jan Hoffberger
Wildwood Fund
Margie Kosmerl
Blue Heron Financial Group, Inc.
Renee Kremm
Richard Lerner
Anne Arundel County Public Library
Foundation
Art Little and Barbara Tymkiw
Mason Investment Services
The Myers Family Fund
Sue and Mike Pitchford
Anne Potter
Colleen and Lester Prosser
Colleen and Lester Prosser Fund
Melissa and Aaron Sacks
Madelyn Schaefer
Schaefer Family Fund
Schuh Family Foundation
Rev. Charles A. Simms Sr.
John and Mary Slidell
Mary and Dale Spencer
Mary and Dale Spencer Charitable
Fund
Raymond Streib
Daphne and Peter Summers
Charitable Fund
Carol and Bill Thompson
United Way of Central Maryland
YWCA of Annapolis & Anne
Arundel County

\$500 - \$999

ARC of Central Chesapeake
Region
Boatyard Bar & Grill - Dick Franyo
The Content Cove - Rebecca
White
Melissa and Michael Curtin
M&M Curtin Fund
Gene Deems
Deems Digital Foundation
James and Emily Flautt

Freestate Title Services of
Annapolis - Tracey Fye
Gallant Government & Law
Group, LLC
Elizabeth Gross
Tom and Prue Hoppin
Rose Jacobius
Koch Family Foundation
LPL Financial Foundation
Perfect Pet Resort
Pregnancy Clinic
Sheehy Lexus of Annapolis
Fredrick Sussman
Martha VanWoerkom

\$250 - \$499

Annapolis Maritime Museum & Park
Ross and Robin Cohen
Carol Cronin
Charles Feldman
William and Kay Franey
John Gloss
The Judy Family Foundation
Hospice of the Chesapeake
Bess and Eric Langbein
Langbein Family Endowment Fund
Langton Green
Brad Long
Debra McCarriar
Vollie and Maggie Melson
Kristi Neidhardt Home Selling Team
Providence Center
James and Deede Rivers
Leslie Tilghman

CFAAC Demonstrates Community Leadership:

- *Helping increase knowledge and awareness about the issues in our county that impact the economy and quality of life for all.*
- *Committing to creating transformational and long-term impact in our community.*
- *Building endowment funds that benefit the community forever.*
- *Serving as a catalyst for new ideas and community problem-solving.*

2019 YEAR IN REVIEW



\$18.6M
TOTAL ASSETS

10 Scholarships

to Anne Arundel
County High
School Seniors



100%
**BOARD &
STAFF GIVING**



Hosted the 19th
Annual *Celebration
of Philanthropy
Awards Luncheon*

to honor Anne Arundel County's:

- Philanthropists of the Year
- Corporate Philanthropist of the Year
- Foundation of the Year
- Volunteer of the Year
- Young Volunteer of the Year



Maintained Accreditation of **The National Standards for U.S. Community Foundations** which ensures organizational accountability and commitment to legal compliance, philanthropic best practices, and operational excellence



**\$2.9M IN GRANTS
DISTRIBUTED TO NONPROFITS**

507 Grants awarded:

- 388 Donor Advised Grants
- 22 Grants 4 Teachers Grants
- 10 Help Our Neighbors Grants
- 4 Strengthening Nonprofits Grants
- 48 Designated Grants
- 10 Scholarships
- 13 Giving Circle Grants
- 3 Agency Fund Grants
- 7 Anne Arundel County Grants
- 2 Field of Interest Grants



**\$15,304 Endow MD Tax Credits
= \$61,217 in new endowed assets**

**25+ Partner
Supported Capacity
Building Workshops**



**11 New
Donor Advised,
Corporate
Advised, Agency,
& Legacy Funds**



Published
Poverty

***Amidst Plenty VI: On
the Road to Progress
for All*** needs

assessment report

**Increased
Endowed
Assets by
\$281,112**



Established the
2020 grant priorities
for the **Fund for
Anne Arundel** to



focus on Healthy,
Thriving, and
Successful Children

2019 GRANTMAKING

FUNDS AND SCHOLARSHIPS

388 Donor Advised Grants, \$2,518,933
 10 Scholarships, \$51,500
 10 Designated Grants, \$19,192
 3 Agency Grants, \$20,174

FIELD OF INTEREST

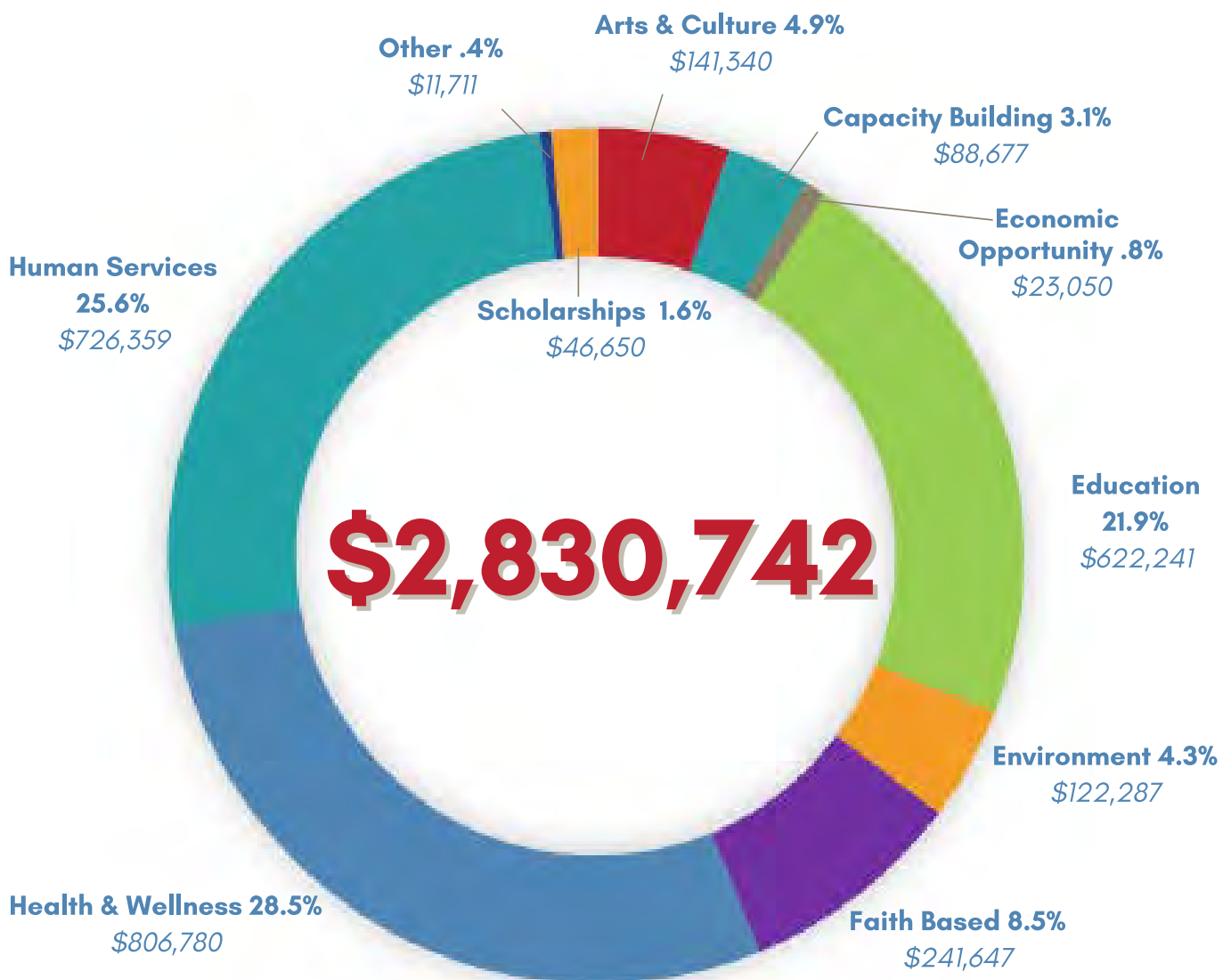
7 Anne Arundel County Grants, \$15,543
 2 General Grants, \$48,202

DISCRETIONARY GRANTS

22 Grants 4 Teachers, \$10,099
 10 Help Our Neighbors, \$20,000
 4 Strengthening Nonprofits, \$5,500

GIVING CIRCLES

13 Anne Arundel Women Giving Together Grants, \$121,599



*The categories highlighted in the above chart attempt to capture as many of our donor's interests as possible but should not be taken as an indication that all grantmaking is exclusive to the areas listed. Does not include distributions of The Capital Gazette Families Fund.

2019 CFAAC FUNDS

Opening a fund at CFAAC is the first step in creating a legacy to benefit causes that matter to you. In 2019, CFAAC welcomed the following funds; each was established to support the charitable mission of various organizations that align with the donor's philanthropic goals and financial strategies.

NEW FUNDS IN 2019

Anne Arundel County Sheriff's Fund
Anne Arundel Estate Planning Council Fund
Caldwell Family Fund*
Charting Careers Endowment Fund
Chesapeake Bay Foundation Fund
Council Family Foundation
Brian Guarino and Mark Grzebien Fund*
Humphrey-Hooper Foundation
Maryland Realtors Charitable Fund
Muckelbauer Family Legacy Fund*
Opportunity Builders Inc. Rita E. Ormasa Legacy Fund*
Partners In Care Maryland Endowment Fund
Pregnancy Clinic Endowment Fund

ANNE ARUNDEL COUNTY FUNDS

Anne Arundel County agencies and departments deliver critical services that improve the quality of life for all residents. CFAAC's County Funds allow donors to provide direct support to Anne Arundel County agencies, departments, programs, and projects.

Anne Arundel County Animal Control	Anne Arundel County General Fund
Anne Arundel County Department of Aging	Anne Arundel County Partnership for Children Youth & Families
Anne Arundel County Department of Health	Anne Arundel County Police Department
Anne Arundel County Department of Social Services	Anne Arundel County Recreation & Parks Department
Anne Arundel County Fire Department	Anne Arundel County Sheriff's Fund

FIELD OF INTEREST FUNDS

Field of Interest Funds allow donors to identify and support a broad charitable purpose or category of interest, such as the arts, education, human services, or a geographic area in the county. These funds are broad in scope yet targeted to meet the needs of the community.

Arts & Culture Anne Arundel	Fund for Anne Arundel
Chaney Enterprises Beautification Fund	Grants 4 Teachers Fund
Chaney Enterprises Bull Roast Fund	Help Our Neighbors Fund
Clendenning Clopp Family Foundation*	Live Well Anne Arundel
Community Crisis Response Fund	South County Fund
Environment Anne Arundel	Strengthening Nonprofits Fund
	Women & Girls Fund of Anne Arundel County

GIVING CIRCLES

Giving Circles encourage members to participate in philanthropy through grantmaking, education, advocacy, and community-based activities. Each giving circle is made up of individuals who pool their donations and decide together what initiatives or causes to support.

Anne Arundel Women Giving Together	Lifting Anne Arundel
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*Legacy or Legacy Component

AGENCY ENDOWMENTS & DESIGNATED FUNDS

Designated Funds allow donors to name one or more specific organizations or agencies to benefit annually from the fund. Each gift is invested for long-term growth to provide perpetual support to the organization(s). The fund can be named after a designated organization, in honor of a loved one, or another name that highlights the fund's purpose.

AAWGT Endowment Fund	Babe & Dick Chaney Memorial Endowment Fund	Sylvia Meisenberg Adult Literacy Program at Arundel House of Hope
AAWGT 10th Anniversary Endowment Fund	Charting Careers Endowment Fund	Sylvia Meisenberg Shakespeare Education Fund
Annapolis Maritime Museum Endowment Fund	Chesapeake Bay Foundation Fund	Opportunity Builders Inc. Partners In Care Maryland Endowment Fund
Anne Arundel Conflict Resolution Center Endowment Fund	Chrysalis House Endowment Fund	Perinatal Loss Fund
Anne Arundel County Public Library Foundation Endowment	Colonial Players Roland E. Riley Endowment for the Arts	Pregnancy Clinic Endowment Fund
Anne Arundel Estate Planning Council Fund	Community Leadership Fund for CFAAC	Scenic Rivers Land Trust Stewardship Reserve
Beer Family Fund	Elling Foundation*	Melanie and Michael Teems Fund*
Boy Scouts of Anne Arundel County	Anna E. Greenberg Leadership Fund	The Sunshine Fund
Annie Jane Campbell and Robert Henry Campbell Foundation*	Healthy Anne Arundel	Catherine Weber Foundation*
Jane Campbell-Chambliss Legacy Trust*	Humphrey-Hooper Foundation	Whaley Foundation*
Peter C. Chambliss Legacy Trust*	In Your Honor Fund	Tommy Yeager Endowment Fund
	Langbein Family Endowment Fund	
	Marcus Endowment Fund for Arundel Lodge	

CORPORATE ADVISED FUNDS

Companies that encourage community involvement distinguish themselves from their competitors and see many benefits, including loyal customers and happy employees. Corporate Advised Funds enable companies to launch and grow a philanthropy program that aligns strategically with their financial and business goals, maximizes tax benefits, and engages its employees.

Baum Jackson Investment Group Charitable Foundation	Gable Signs Foundation for a Brighter Future	Insurance Force Foundation
Chaney Enterprises Foundation Fund	Greenberg Gibbons/Reliable Foundation	Maryland Realtors Charitable Fund
Crosby Foundation	Howard Bank Fund	

SCHOLARSHIP FUNDS

Scholarship Funds allow the donor to help deserving students pursue their academic goals. Donors, working with CFAAC, can determine scholarship requirements including field of study, need, education level such as high school or college, etc. Funds can be named in memory of a loved one or to honor a family member.

William Bunn Memorial Scholarship Fund	Alexandra Robinson Memorial Scholarship Fund*	Fred A. Stauffer Memorial Scholarship Fund*
Capital Gazette Memorial Scholarship Fund	Russell K. Robinson Memorial Scholarship Fund*	Officer Grant Turner Memorial Scholarship Fund
Lance Corporal Eric Herzberg, USMC and Lance Corporal William Taylor Wild, IV, USMC Scholarship Fund	Sherole Scholarship Fund*	
	Colleen J. Stauffer Scholarship Fund*	

**Legacy or Legacy Component*

CFAAC Offers

Personalized Service:

- *Helping donors develop their philanthropic giving strategy to invest in the causes they care about the most.*
- *Administering grants and providing custom reports summarizing all activity.*
- *Partnering with professional advisors to create highly effective approaches to philanthropic giving, and offering flexible and carefully managed investment options.*
- *Accepting a wide variety of assets and facilitating even the most complex forms of giving.*
- *Offering the maximum tax advantage for most gifts under federal law.*
- *Allowing donors the opportunity to name their fund.*

DONOR ADVISED FUNDS

Donor Advised Funds provide donors with a customized approach to philanthropic giving. With a minimum gift of \$10,000, donors can establish a fund in their name or a name that highlights the fund's purpose. Donors can donate diverse assets including cash, appreciated stock, real estate, and/or other assets, and receive the maximum allowable tax advantages.

Jerry Aben Charitable Trust*
Beauty for Ashes*
Blaxall Fund for Economic Growth
Blessings Fund*
Brooks Family Fund
Patty Brown and Joe Gill Giving Fund*
Caldwell Family Fund*
Carbaugh Family Foundation
Council Family Foundation
Elizabeth Carr Memorial Fund
Margaret Sander Chaires Foundation
Babe and Dick Chaney Memorial Fund
Frank and Susan Chaney Foundation
Chaney Impact Fund
James and Susan Cox Legacy Fund*
Cron dall Fund
Danny's Fund
Louis A. D'Camera Memorial Fund
Deems Digital Foundation*
Bo DePaola Family Foundation
Fund, Bo's Effort
Agnes Dixon Fund
FEDE Fund
Frank's Fund
Franyo Foundation
Barry and Mary Gossett Foundation
Brian Guarino and Mark Grzebien
Fund*
Gutschick Family Foundation*
Haller Family Foundation
HannaPolis Fund
Jim and Linda Humphrey Foundation
Carroll H. Hynson Foundation
Invictus Fund
Kurdle Family Fund
Dr. Michael J. Kurtz Foundation*
Kurtz Legacy Fund
Dick and Sabra Ladd Charitable Fund
Roger and Sherry Lepage Education
Fund
Lowery Homes Fund
Magnolia Family Foundation

Beverly and Stephen Marcus
Foundation
Marston Family Foundation
Jessica and Bruce Morgenstern
Local Community Impact Fund*
Muckelbauer Family Legacy Fund*
Rita E. Ormasa Legacy Fund*
Peterman Ponatoski Family
Foundation
Pomfret Family Charitable
Foundation
Kin ce y and Bruce Potter
Environmental Fund*
Mark and Lynne Powell Family
Foundation
Colleen and Lester Prosser Fund
RK Family Fund
Lester M. and Lynda B. Salamon
Charitable Fund
Schaefer Family Fund
Laurie Sharp Memorial Fund
John B. and Mary E. Slidell Family
Charitable Fund
Speciale Family Charitable Fund*
Mary and Dale Spencer Charitable
Fund
Trish and Greg Strott Fund*
Victor A. Sulin Charitable Fund
Sullivan Family Charitable Fund*
Sonja Swygert Family Fund
Creston G. and Betty Jane Tate
Fund
Carol Thompson Fund
Thornton Family Fund
UHL Charitable Fund*
Walk the Walk Community Fund
Greg & Susan Walker Family
Foundation
Zoe Quinn Francis Fund

**Legacy or Legacy Component*



CORPORATE SPOTLIGHT

Left: Crosby Marketing Communication employees volunteering with the Anne Arundel County Food Bank. Right: Ray and Ralph Crosby. Photos courtesy: Crosby Marketing Communication.

THE CROSBY FOUNDATION, A CORPORATE FUND AT CFAAC

“Inspiring Actions that Matter” is Crosby Marketing Communications’ philosophy, and the company’s owners are especially in tune with that philosophy when it comes to helping the community.

“Giving back to the community that’s been so good to us is part of Crosby Marketing’s DNA,” said President and CEO Ray Crosby. “Our staff is passionate about making a difference in both our professional and personal lives.”

To ensure that their funds are directed to the causes that they deeply care about, Ray and his father, Ralph, Founder and Chairman of Crosby Marketing, set up The Crosby Foundation, a Corporate Advised Fund, with the Community Foundation of Anne Arundel County (CFAAC).

“CFAAC has a pulse on the wide variety of local nonprofits, causes, and community groups that are making a positive difference throughout Anne Arundel County, so being aligned with them helps ensure our donations go to worthy organizations and do the most good,” said Ray. “They help business owners make smart philanthropic decisions, and they represent a broad array of organizations that have workplace giving programs, so they can also share helpful best practices.”

The Crosby family could share a few best practices themselves. Community service was introduced to the Crosby children at an early age and giving back is fundamental, said Ray. “My parents, Ralph and Carlotta Crosby, always instilled in my sisters and me

the importance of appreciating what you have and looking out for those who may be less fortunate or inherently don’t have as much opportunity,” he said. “They have always been and are still a great inspiration. Despite all their successes in life, they remain humble, grateful, and don’t get caught up in material things.”

Ray and his wife, Barbara, continue that tradition of giving in their own family. Barbara helped establish and run the Career Closet program at the Lighthouse Shelter in Annapolis, which provided clothes for shelter residents that were job interview appropriate. It has now blossomed into a service that offers both work and everyday clothing. The Crosby Foundation also funds scholarships to the University of Maryland, Anne Arundel Community College, and the Scholarships for Scholars Program. “We get some very special thanks from the recipients of those scholarships and take special satisfaction knowing we helped people pursue their dreams,” said Ray.

They hope to assist even more nonprofits in the community through the Crosby Foundation, reinforcing the basic tenet that was instilled in the Crosbys years ago.

“Caring for our fellow community members and providing financial or volunteer support is more important than ever during these challenging times,” said Ray. “We are all stronger when everyone in the community benefits, and no one should be left behind.”

COMMUNITY LEADERSHIP CIRCLE

CFAAC's Community Leadership Circle is made up of generous donors who have committed gifts to support CFAAC's operational budget to ensure long-term sustainability. These investments will make a real difference as CFAAC works to sustain our community today, tomorrow, and into the future.

SINGLE AND MULTI-YEAR GIFTS – 2017 - 2019

TRANSFORM

\$2,600,000+

Jim and Linda Humphrey
Humphrey-Hooper Foundation

\$300,000+

Larry Clark
Deerbrook Charitable Trust

\$50,000 - \$100,000

Patty Brown and Joe Gill
Patty Brown and Joe Gill Giving
Fund
Chaney Enterprises Foundation
Beverly and Stephen Marcus
Beverly and Stephen Marcus
Foundation
Cindy and Tim O'Neill
William J. & Dorothy K. O'Neill
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INVEST

\$25,000 - \$49,999

Carol M. Jacobsohn Foundation
David Lewis Family Foundation
James and Sylvia Earl
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CARE

\$15,000 - \$24,999

Chauncey and Kathy Brooks
Carl and Anita Gutschick
Gutschick Family Foundation
Greg and Trish Strott
Trish and Greg Strott Fund

COMMIT

\$5,000 - \$14,999

Bud and Bee Billups
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Jane Cooper
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Raymond Crosby
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Barry Gossett
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Mary Grace Folwell and Jeff Riedle
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Impact Assets
Judy Family Foundation

"At the time of my eventual realized legacy gift, I have full confidence that CFAAC will invest my gift wisely to provide a stream of income, which will support the on-going operations of the Foundation and serve the needs of the most vulnerable children and adults among us. I encourage others to take this simple and tax-wise step."

-KATE CALDWELL, CFAAC DONOR

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Start The Adventure In Reading (STAIR), Annapolis, Inc.



The Center of Help - Centro de Ayuda, Inc.



Chesapeake Arts Center: Maker Space

FUND FOR ANNE ARUNDEL

HEALTHY CHILDREN. THRIVING CHILDREN. SUCCESSFUL CHILDREN.

Parents today have to make many choices but they shouldn't have to choose when it comes to their children's health and wellbeing.

That's why in the summer of 2019, a committee of community leaders and Community Foundation of Anne Arundel County (CFAAC) Board of Trustee members and staff decided that the first focus area of the Fund for Anne Arundel (FFAA) for grantmaking will support nonprofit organizations that address the needs of Anne Arundel County children.

The committee carefully reviewed CFAAC's most recent Community Needs Assessment Report: *Poverty Amidst Plenty VI: On the Road to Progress for All*, before making their strategic decision. After poring over the details of the community needs assessment, the committee determined that the needs of many of Anne Arundel County's children aren't being met and that our community could do better in supporting them. The following are a few examples pulled from the assessment:

- 7.1% of Anne Arundel County children, under the age of 18, are living below the poverty level.
- In 2018, 1,260 homeless youth were identified in the county public school system.
- Childhood hunger continues to rise. The number of children receiving free breakfast and/or lunch has increased 21% and 7%, respectively, in the past four years.

These are just a small sample of the reasons why the committee determined that it is our community's obligation to see these children through to success by helping them thrive in school; improve their health, both mental and physical; and enhance the intangible - their wellbeing and happiness.

"When the committee looked at the possibilities for community focus, the needs of children was the one that resonated the most," said Larry Clark, CFAAC Board Assistant Secretary and President of Deerbrook Charitable Trust.

CFAAC President & CEO Mary Spencer added: "Our children are Anne Arundel County's future. If we start by funding programs that concentrate on the wellbeing of children, then we are sowing the seeds to create a flourishing community that will continue to grow through adversity as well as through the good times."

The 2019 grant applicants had to demonstrate that their program could develop a replicable model and that their organization had a successful track record in program delivery. Further, the applicants



needed to show credibility in the field or project, provide an established sustainability plan, and identify evidence-based practices. Particular focus for grants highlighted nonprofits that address childcare, food insecurity, transportation, youth activities such as job training and mentoring, education, and/or access to physical, mental and behavioral health treatment, including substance abuse and prevention.

Clark said that donors can have confidence that CFAAC's Board and FFAA committee will make meaningful and effective grants through this important community fund. "The grants will be made after considerable due diligence and will be followed-up to make sure that the granted money is used effectively and as it was intended," added Clark, whose 2017 \$300,000 challenge grant through the Deerbrook Charitable Trust helped establish the fund.

While the fund's initial focus is on children, the fund is flexible, and as needs change, grant funding can pivot to address the greatest needs of the community, said Clark, who thinks one of the biggest challenges for FFAA is public awareness and motivation. "We are all hoping that the Fund for Anne Arundel will gain traction," he said. "The more people see the impact of grants made through the community fund, the more money we hope to raise and the more we'll be able to help our community. I'm looking at it as an opportunity for social investment."

In early 2020, CFAAC announced \$162,250 in grants awarded through FFAA to six local nonprofit organizations that provide opportunities for children living in Anne Arundel County to be healthy, thriving, and successful. They are:

- **Anne Arundel County CASA:** Funded with an operational grant to support its mission to provide every child in foster care an advocate to ensure their right to a safe, loving home.
- **The Center of Help - Centro de Ayuda, Inc.:** Awarded a grant to support its youth programs, which serve immigrant youth and their families who face daily pressures including gang recruitment and discrimination.
- **Chesapeake Arts Center, Inc.:** Awarded a grant to support its STEAM (Science, Technology, Engineering, Arts, and Math) Programs for underserved Anne Arundel County students.
- **Kingdom Kare, Inc.:** Awarded a grant to support its new initiative, The West County Family Support Center-Teen Parent Alternative Program.
- **Start The Adventure In Reading (STAIR), Annapolis, Inc.:** Funded with an operational grant to support its mission to equip children with skills for reading, learning, and optimal development.
- **Sarah's House Child Care Center, part of Associated Catholic Charities, Inc.:** Awarded a mini-capacity building grant to update the organization's management system and software.

Learn more about the Fund for Anne Arundel on our website at: www.cfaac.org/fund-anne-arundel.html

FUND FOR ANNE ARUNDEL 2019 GIFTS

\$300,000+

Larry Clark
Deerbrook Charitable Trust

\$50,000+

Jim and Linda Humphrey

\$35,000+

Angela and Edward
Ponatoski
Peterman Ponatoski Family
Foundation

\$20,000+

Ralph Crosby
Raymond Crosby
Crosby Foundation

\$10,000+

John Magnolia
Magnolia Family Fund
Cindy and Tim O'Neill

\$1,000 - \$5,000

William J. & Dorothy K.
O'Neill Foundation
David and Kim Mitchell
Daphne and Peter Summers
Charitable Fund
Jonathan Williams

2019 GRANTEES

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Abundant Life Church
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American Heart Association
American Red Cross - Greater
Chesapeake Region
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Annapolis Maritime Museum & Park
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Annapolis Symphony Orchestra
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Anne Arundel County Partnership for
Children, Youth and Families
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Stewards Academy, Inc.
Anne Arundel Medical Center
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 Maryland Hall for the Creative Arts
 Maryland Matters
 Maryland Philanthropy Network
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 Mid-Atlantic Border Collie Rescue
 Mitchell Gallery at St. John's College
 Monarch Academy Glen Burnie
 Multiple Myeloma Research Foundation
 Multiple Sclerosis Association of America

Music 4 More
 NAMI Maryland, Inc.
 National Alliance on Mental Illness Anne Arundel County
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ANNE ARUNDEL ESTATE PLANNING COUNCIL



May 2019: AAEPC Members attend Trust Busting: Methods for Modifying Irrevocable Trusts. Presented By: Christia A. Pritts and Jennifer McManus, Sims & Campbell, LLC

The mission of the Anne Arundel Estate Planning Council (AAEPC) is to provide opportunities for wealth planning professionals from various disciplines to interact, share ideas, and build relationships that will allow them to better serve their clients and the community. The Council provides quarterly education programs and networking events for professional advisors. The AAEPC continues to grow with the financial support of its members and sponsors.

MEETING SPONSOR

Frost & Associates, LLC

WINE DOWN WEDNESDAY SPONSOR

Severn Bank

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Maryland Capital Advisors and Sandy Spring Trust



November 2019: AAEPC Members participate in a Team Building Event designed for interdisciplinary groups to collaborate on a simulated set of estate planning facts.

With support from CFAAC, the Anne Arundel Estate Planning Council was created in fall 2012 by a group of tax, legal, insurance, and financial advisors as a local alternative to similar councils in Baltimore and Washington, D.C. Since its inception, AAEPC in partnership with CFAAC, has hosted 57 programs and networking events for its members.

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Learn more about the Anne Arundel Estate Planning
Council at: www.aestateplanning.org



March 2019: AAEPC Members and Guests attend a
Wine Down Wednesday Networking Event.

2019 CELEBRATION OF PHILANTHROPY



Kent & Sue McNew
PHILANTHROPISTS OF THE YEAR



Annapolis Cars
CORPORATE PHILANTHROPIST
OF THE YEAR



Chaney Enterprises
Foundation
FOUNDATION OF THE YEAR

The Community Foundation of Anne Arundel County (CFAAC) celebrated the generosity of others at its 19th Annual Celebration of Philanthropy Awards luncheon on November 22, 2019. The event was emceed by former CFAAC Board Member, Patricia Brown, Esquire. Highlights included remarks made by United States Senator Chris Van Hollen and the awardee recipients.

"The luncheon is a true celebration of the difference makers in our community," said CFAAC President & CEO Mary Spencer. "There are so many people doing good out there and we want the rest of the community to know and appreciate what they are accomplishing. These individuals give back in many ways - dedicating their time and their dollars to support Anne Arundel nonprofits. The Celebration of Philanthropy is just a small way we can show our gratitude."

While the luncheon celebrates the individuals, businesses, and foundations who demonstrate outstanding generosity, it is also an opportunity to celebrate CFAAC's meaningful collaborations, increasingly powerful impact on critical needs, and leadership efforts in the community.

2019 AWARDEES

Philanthropists of the Year - Kent & Sue McNew

The McNews have inspired the community through their generosity for decades. Through their leadership and transformational giving, the Anne Arundel Medical Center opened the J. Kent McNew Family Medical Center in 2020. The McNew family also provides generous philanthropic support to numerous other local nonprofits.

Corporate Philanthropist of the Year - Annapolis Cars

Annapolis Cars, with four dealerships consisting of Annapolis Subaru, Volvo Cars Annapolis, Annapolis Hyundai, and Gateway Subaru, has created a ripple effect in the community through significant, annual financial donations that address crucial needs of Anne Arundel County citizens.

Foundation of the Year - Chaney Enterprises Foundation

Chaney Enterprises Foundation exemplifies the definition of philanthropy by generously supporting a plethora of nonprofits in the communities where the company does business and where the Chaney families and company employees live. The foundation also funds endowments for scholarships in real estate, construction, and other fields of study affiliated with the company's industries at four colleges, including Anne Arundel Community College.

Volunteer of the Year - Bronwyn Belling

Bronwyn Belling's long tenure and continuous impact as a volunteer in Anne Arundel County is legendary. Through the YWCA, Bronwyn has provided more than 100 hours of volunteer service and has helped the YWCA raise nearly \$500,000 to support victims of domestic violence. With Creating Communities, she has organized volunteers to pack and deliver lunches to low-income youth. Bronwyn also volunteers with multiple local organizations, and is a founding member of Anne Arundel Women Giving Together.

Young Volunteer of the Year - Grace Gallant

Grace Gallant is the founder of *Grace's Graceful Dancers*, a program that provides free dance classes for young children from underserved neighborhoods. *Grace's Graceful Dancers* is now in its second year, and Grace hopes to take it one step further and extend the program to children with learning or physical disabilities.

Upcoming Celebration of Philanthropy

In 2020, the Celebration of Philanthropy will be a mixed media virtual award ceremony held on November 5th. In addition to its tradition of honoring five community philanthropists and volunteers, CFAAC has added 15 new categories, creating 20 awards to commemorate the 20th Anniversary Celebration of Philanthropy.

Learn more about the Celebration of Philanthropy on our website at: cfaac.org/celebration-philanthropy.html



Bronwyn Belling
VOLUNTEER OF THE YEAR



Grace Gallant
YOUTH VOLUNTEER OF THE YEAR

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THE
JIM & LINDA
HUMPHREY
FOUNDATION

HELEN J SERINI
FOUNDATION

GOLD SPONSORS

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CARS

Anne Arundel
Medical Center
Foundation

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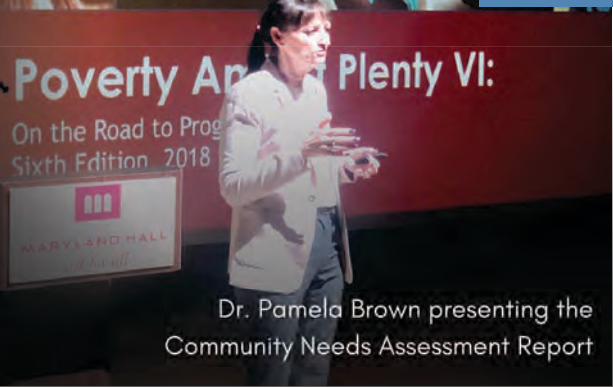
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2019 SPEAKER SERIES



Dr. Pamela Brown presenting the Community Needs Assessment Report

The Community Impact Speaker's Series is intended to increase the awareness and knowledge of key issues impacting Anne Arundel County and provides an opportunity for dialogue for anyone interested in learning more. The quarterly events are coordinated by a community partner in collaboration with CFAAC.

In 2019, the Community Impact topics covered were:

Community Needs Assessment Presentations

Community Partner: Dr. Pamela Brown, Executive Director of the Anne Arundel County Partnership for Children, Youth & Families

Dr. Pamela Brown helped participants gain an understanding of local challenges that affect Anne Arundel County through three separate presentations of CFAAC's Community Needs Assessment: *Poverty Amongst Plenty VI, On the Road to Progress for All*. Dr. Brown discussed the importance of the community's response to these challenges. The report intends to increase knowledge and awareness as well as to frame informed discussions about persistent local trends and needs. It is CFAAC's goal to assist those interested in continuous improvement with their efforts aimed at strengthening the County. It is also a call to action. This report can be used by nonprofits, community advocates, volunteers, business leaders, elected officials, policymakers, government agencies, foundations, individual philanthropists, professional advisors, and others to prioritize and develop strategies and implementation plans with measurable goals that benefit everyone in the County.

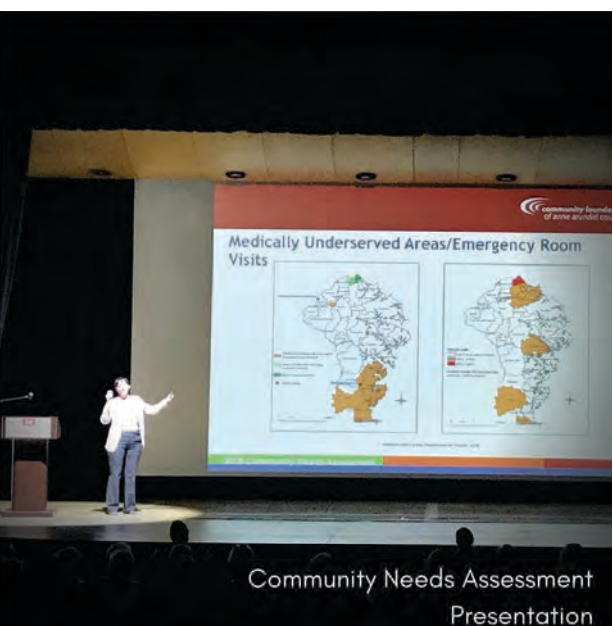


CFAAC Staff at a Community Needs Assessment Presentation

Stop the Bleed Training

Community Partner: Anne Arundel County Department of Health

Stop the Bleed is a national campaign to address the most common cause of preventable death: uncontrolled bleeding. Participants of this course were taught wound packing and tourniquet use. Stop the Bleed is designed to empower civilians to respond to disasters while waiting for first responders to arrive.



Community Needs Assessment Presentation

In 2019, CFAAC hosted a variety of Strengthening Nonprofits Speaker Series capacity-building trainings and workshops serving more than 320 community leaders from more than 180 local organizations.

STRENGTHENING NONPROFITS SPEAKER SERIES

The Strengthening Nonprofits Speaker Series is intended to leverage, align, and promote resources to better support nonprofit professionals in Anne Arundel County. Events focus on a variety of topics including board development, fundraising, marketing and communications, and nonprofit management education and training.

In addition to CFAAC's Strengthening Nonprofits events and trainings, the Community Foundation also supports local nonprofits through our Strengthening Nonprofits Fund, which provides capacity building grants to Anne Arundel County nonprofits.

The 2019 Strengthening Nonprofits topics and speakers included: The Board Savvy CEO

Panelists, Heather Iliff, President & CEO of Maryland Nonprofits; Franklyn Baker, President and CEO of United Way of Central Maryland; and Christopher B. Nelson, faculty member and President Emeritus of St. John's College in Annapolis, Maryland, shared insights from their own experiences with board successes and foibles.

Diversifying Nonprofit Boards: Are We Focusing on the Wrong Things?

Adar Ayira, Senior Director, Strategy and Racial Equity, Associated Black Charities, spoke about the lack of racial diversity being an on-going challenge despite a shift of values and attitudes that may support increasing racial diversity. She addressed, "Why can't nonprofit boards, despite our best intentions, recruit and keep people of color? And what can we learn from those boards that do?"

Leading a Donor-Centered Fundraising Program in Changing Times

International author, researcher, speaker, and fundraising expert Penelope Burk presented an all-day training session focusing on how to raise more money by capitalizing on changing donor trends and building a resilient fundraising team.

Anna E. Greenberg Board Leadership Event: Expanding Your Team's Capacity

Founder & Principal of Griff Strategic Leadership, Griff Hall, presented a workshop to promote strong and effective board leadership and governance for nonprofit organizations in Anne Arundel County.



Penelope Burk presenting *Leading a Donor-Centered Fundraising Program in Changing Times*



Participants at the *Leading a Donor-Centered Fundraising Program in Changing Times*



Anna E. Greenberg
Board Leadership Event

2019 VOLUNTEER COMMITTEES

CFAAC Provides Local Expertise By:

- Providing insights about the issues, opportunities, and resources that shape our community.
- Monitoring all areas of community need including the arts, economic development, education, the environment, healthcare, and human services.
- Providing access to professional staff with broad expertise regarding community issues and needs.
- Serving as a local nonprofit with deep roots in the community.

CELEBRATION OF PHILANTHROPY

Holly Cole

Anne Arundel Community College

Brenda Collins

Arts Council of Anne Arundel County

Adrienne Carroll

*Baltimore Washington Medical Center
Foundation*

Anne Hamel

CFAAC Board of Trustee

JoAnne Maurer

Providence Center

Anne Myers

Langston Green

FUND FOR ANNE ARUNDEL

Rick Anthony

Larry Clark

Amy Francis

Beverly Marcus

Cindy O'Neill

Ellen Shiery

Mary Spencer

Julia Steele

Amy Tate

Martha VanWoerkom

GRANTS 4 TEACHERS

Kathy Brooks

Taina Compagnet

Michelle Szczepaniak

Joseph Van Deuren

LANCE CORPORAL ERIC WILLIAM HERZBERG & LANCE CORPORAL WILLIAM TAYLOR WILD, IV SCHOLARSHIP

Patricia Baum

Bill Blanchet

Marnie Blanchet

Anne Hamel

Lisa Pellicani

Paul Pellicani

Laura Marie Robinson

Greg Strott

OFFICER GRANT TURNER MEMORIAL SCHOLARSHIP

Beau Brown, Tournament Director

Carol Best

Neil Jester

Steve Kahl

Melissa Kahl

Rick Perry

Jim Richardson

Kathy Richardson

Nancy Turner

Phil Turner

"Volunteering for the Community Foundation of Anne Arundel County has provided me with opportunities to learn about the work nonprofit organizations do every day to improve lives for all county residents. Assisting CFAAC with editorial guidance for the last two Community Needs Assessments has allowed me to work with many local leaders who are passionate about their organization's mission and who share a similar vision to achieve 'Progress for All in Anne Arundel County'."

-CINDY O'NEILL, CFAAC VOLUNTEER

FINANCIAL SUMMARY

COMBINED STATEMENT OF FINANCIAL POSITION 12/31/2019 (unaudited) 12/31/2018

Assets

Cash and Cash Equivalents	\$ 2,415,863	\$ 886,819
Contributions and Other Receivables	\$ 250,368	\$ 302,327
Investments	\$ 13,125,301	\$ 9,732,347
Other Assets	\$ 2,652,320	\$ 2,937,065

Total Assets **\$ 18,443,852** **\$ 13,858,558**

Total Assets Including Discounted Pledges* **\$ 17,265,985** **\$ 14,676,065**

Liabilities and Net Assets

Liabilities	\$ 22,723	\$ 76,560
Agency Funds	\$ 792,507	\$ 554,787
Net Assets	\$ 17,628,622	\$ 13,227,558

Total Liabilities and Net Assets **\$ 18,443,852** **\$ 13,858,905**

COMBINED STATEMENT OF ACTIVITIES

Support and Revenue

Contributions	\$ 6,509,986	\$ 4,463,492
Capital Gazette Families Fund	\$ -	\$ 1,925,394
Special Events(net)	\$ 230,894	\$ 122,597
Investment Income	\$ 1,496,130	\$ (559,501)

Total Support and Revenue **\$ 8,237,010** **\$ 5,951,982**

Grants and Expenses

Grants and Charitable Expenditures	\$ 3,441,726	\$ 3,411,710
Capital Gazette Families Fund	\$ 79,173	\$ 1,846,221
Operating Expenses	\$ 314,700	\$ 356,538

Total Grants and Expenses **\$ 3,835,599** **\$ 5,614,469**

Change in Net Assets	\$ 4,401,411	\$ 337,513
Beginning Net Assets	\$ 13,227,211	\$ 12,859,608
Reclass Agency Assets to Liabilities	\$ -	\$ 30,090

Ending Net Assets **\$ 17,628,622** **\$ 13,227,211**

*For the purposes of CFAAC's Annual Report, pledges receivable are reported at full value. Organizational audited financial documents report pledges at a lower value, discounted for future inflation.

SCHOLARSHIP RECIPIENTS

LANCE CORPORAL ERIC WILLIAM HERZBERG AND LANCE CORPORAL WILLIAM TAYLOR WILD, IV SCHOLARSHIP

Mary Jane Anastasi, University of Maryland, Baltimore County
Casey Nathan, Elizabethtown College
Katrina Hibdon, Salisbury University
Emma Nehman, University of Maryland

OFFICER GRANT TURNER MEMORIAL SCHOLARSHIP FUND

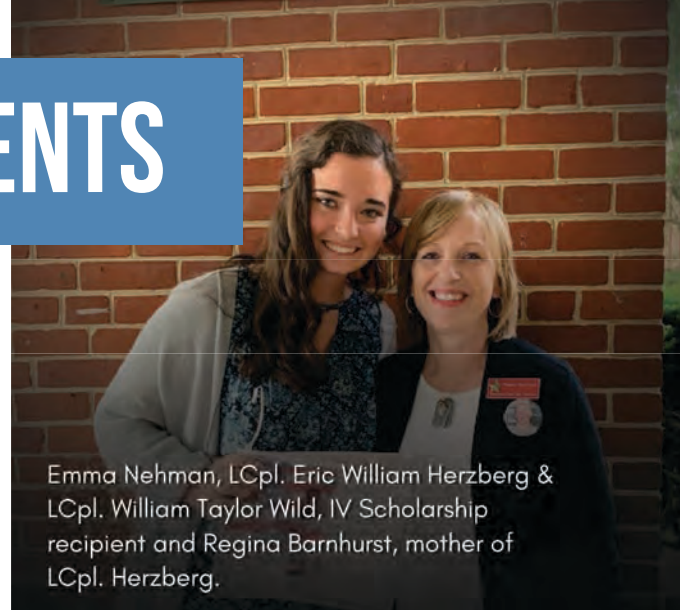
Alexandra Brown, Indiana University
Henry Thomas, Millersville University

CAPITAL GAZETTE MEMORIAL SCHOLARSHIP FUND

Taylor Dove, Philip Merrill College of Journalism -
University of Maryland
Logan Hill, Philip Merrill College of Journalism -
University of Maryland

WILLIAM BUNN MEMORIAL SCHOLARSHIP FUND

Laura Mrugalski, Salisbury University
Kelsey Poisal, Salisbury University



Emma Nehman, LCpl. Eric William Herzberg & LCpl. William Taylor Wild, IV Scholarship recipient and Regina Barnhurst, mother of LCpl. Herzberg.



LCpl. Wild's mother, Betz Wild, with Katrina Hibdon, LCpl. Eric William Herzberg & LCpl. William Taylor Wild, IV Scholarship recipient.

CAPITAL GAZETTE MEMORIAL SCHOLARSHIP DONORS

Anonymous (3)
Shannon Benil
Katie Bishop
Margaret Bowler, in honor of
John Merrow
Belinda Crosby Butler
Claudia Eaton
Friends Foundation from Ignite
Annapolis
Garden Club of Old Annapolis
Towne
GCP Management LLC
Harriet Gerber
Gillian Pommerehn
Devin and Kelly Heritage

Amy and David Hitt
Mr. and Mrs. Charles Hoehlein
Alison Klein
Elise Kolaja
Janis Maloney
Maryland Wineries Association,
Donation from Twist and Shout
Event
Jon Morgan
National Headliner Awards
Steve Nery and Katey Doherty
Saima O'Croinin
Meaghan Parker, in honor of the
members of the Society of
Environmental Journalists

Catharine Reynolds
Andrew Schotz & Society of
Professional Journalists
Joanie and Alexis Silverman
Dori Stibolt
Patricia Strain
Astrachan Gunst Thomas
Jeffrey and Katherine Thomas
Marilyn Weeks
Deborah and Brandon White
Carl Wick Sr.



AGENCY SPOTLIGHT

Left: Phillip Merrill Environmental Center-CBF Headquarters in Annapolis, MD. Right: Reef Balls used to create oyster reefs. Photos courtesy: CBF.

CHESAPEAKE BAY FOUNDATION, AN AGENCY ENDOWMENT FUND

The Chesapeake Bay Foundation's mission is straightforward: Save the Bay. However, that can mean different things to different people depending on where they live, said John Rodenhausen, Maryland Director of Major Giving at The Chesapeake Bay Foundation (CBF). That's why, said Rodenhausen, CBF looks at the Bay's ecosystem as a whole. That view can also be applied to community giving, he said.

"When I think about reaching donors in our region, I feel like the Community Foundation does a job similar to what we're doing in that they look at the entire ecosystem of philanthropy. We want to be a part of that," said Rodenhausen about why CBF established an Agency Endowment Fund with the Community Foundation of Anne Arundel County (CFAAC).

At first, Rodenhausen was uncertain how he could approach CBF's leadership to establish the fund. "As a nonprofit, we are used to bringing money into our organization and here I was asking leadership to send money out of the organization," he said. "However, the more we talked about establishing an endowment with CFAAC, the more we saw the benefits. We understand that it's a long-range investment and I think the reputation of the Community Foundation gave us the confidence to say this is something that will be good for the community and hopefully, for water quality in our region."

Rodenhausen believes the power of the endowment is a sign of organization maturity. "It shows that you've been around long enough that people have confidence in your organization and they want to see

you stay around for a long time," he said. "Endowments in general are something that we [CBF] certainly value. The opportunity to expand that endowment at CFAAC will continue to bring the philanthropic interest of the community in a way that it will improve water quality and bring us all together."

Rodenhausen said that the benefits of creating an Agency Endowment Fund with CFAAC are numerous, including the management of paperwork, the ability to reach donors who he might not be able to access, and the capacity to generate awareness. Creating awareness of CBF is especially important since the CBF has the lofty goals of planting 10 billion oysters in the Bay, planting 10 million trees in Pennsylvania, and reaching one million new people and getting them to take action.

"We want to make sure everybody knows that these are real possible goals but we can only do it with the involvement of a lot of people," he said. "Working with a community hub such as CFAAC, is a great way to go about it. I see the broad impact that CFAAC has and they really bring the fabric of the community together."

"I feel like the Community Foundation does a job similar to what we're doing in that they look at the entire ecosystem of philanthropy. We want to be a part of that."

— JOHN RODENHAUSEN

COMMUNITY LEADERSHIP INITIATIVES



Community Needs Assessment: *Poverty Amongst Plenty VI, On the Road to Progress for All* presentation.

The Community Foundation of Anne Arundel County (CFAAC) has experienced a dramatic makeover in recent years. CFAAC is proud to serve the county through the traditional functions of a community foundation - attracting donors, building endowments, and making grants. To stay on the cutting edge of services and programs, CFAAC adopted an increasingly proactive, strategic approach to philanthropy; one that has come to be known as "Community Leadership Initiatives."

Through its Community Leadership Initiatives, CFAAC not only provides its high-quality philanthropic services to our donors, but also serves the community as a thought partner, advocate for local nonprofits, and a catalyst for new ideas and community problem-solving. In addition, CFAAC draws together various stakeholders to develop new solutions affecting positive change in Anne Arundel County through philanthropy.

COMMUNITY NEEDS ASSESSMENT

This data-rich report is intended to increase knowledge and awareness and to frame informed discussions about persistent local trends and needs. It is used by nonprofits, community advocates, the faith community, volunteers, business leaders, elected officials, policymakers, government agencies, foundations, individual philanthropists, professional advisors, and others to prioritize and develop strategies, and implement plans with measurable goals that will benefit everyone in the county.



Mary Spencer speaking at Community Impact Speakers Series Event: *Leading a Donor-Centered Fundraising Program in Changing Times*

STRENGTHENING NONPROFITS COLLABORATIVE

CFAAC leads this effort to leverage, align, and promote resources to better support skills and training for nonprofit professionals to improve the effectiveness, capacity, and efficiency of county nonprofits. Additionally, CFAAC hosts events that address challenges faced by almost all nonprofits.



Strengthening Nonprofits Collaborative Event: *Expanding Your Team's Capacity*

COMMUNITY IMPACT SPEAKERS SERIES

CFAAC believes it is impossible to meet the challenges in our county if people don't know what the challenges are. This Speaker Series offers programs designed to increase the awareness and knowledge of key issues impacting Anne Arundel County and to create the opportunity for dialogue.

COMMUNITY GRANT PROGRAMS

COMMUNITY CRISIS RESPONSE FUND

Established to provide flexible financial assistance to Anne Arundel County nonprofits immediately following a violent incident, natural disaster, or other crisis in our community.

ENVIRONMENT ANNE ARUNDEL FUND

Grants from the Environment Anne Arundel Fund will be used to support Anne Arundel County nonprofit organizations working to protect and improve the environment in Anne Arundel County and the Chesapeake Bay.

FUND FOR ANNE ARUNDEL

Created to help meet critical needs and improve the quality of life for all county residents, now and in the future. The first focus area for grantmaking supports nonprofit organizations that offer programs providing opportunities for children in Anne Arundel County to be healthy, thriving, and successful.

GRANTS 4 TEACHERS

Grants 4 Teachers funds Anne Arundel County Public School teachers' highly creative ideas that stimulate and inspire student learning, and otherwise would be impossible to implement in the classroom due to school system funding constraints.

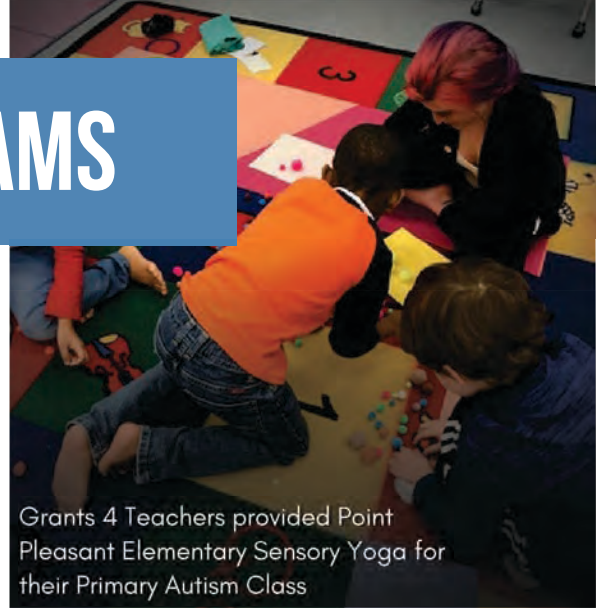
HELP OUR NEIGHBORS

Grants from Help Our Neighbors provide support to local agencies that respond to urgent assistance for basic human needs for individuals and families (e.g. rent, utilities, licenses and certifications, transportation to work, essential medication, medical expenses).

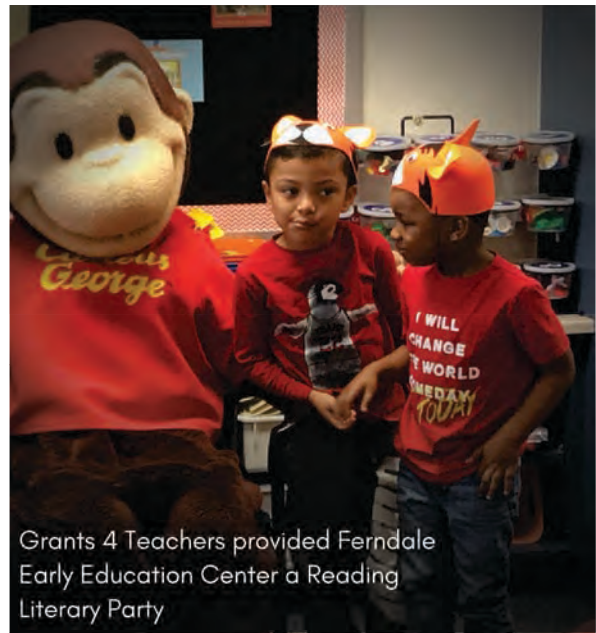
WOMEN AND GIRLS FUND

Grants from the Women and Girls Fund will be used to support nonprofits that help women and girls pursue positive, productive lives by helping remove barriers for women and girls, increasing their economic security, enhancing their well-being and safety, and empowering them to make positive life decisions for themselves and their families.

Learn more about how CFAAC helps support communities at www.cfaac.org/grants.html



Grants 4 Teachers provided Point Pleasant Elementary Sensory Yoga for their Primary Autism Class



Grants 4 Teachers provided Ferndale Early Education Center a Reading Literary Party



Strengthening Nonprofits Collaborative Event: Leading a Donor-Centered Fundraising Program in Changing Times

WAYS TO GIVE



CFAAC assists donors in achieving their philanthropic goals through the creation of new funds and through increased contributions to existing funds; reflecting our mission to connect people who care to contribute to causes that matter. Donors have the ability to make gifts to CFAAC using a variety of assets including cash, appreciated stock, and life insurance, and receive the maximum allowable tax advantage.

DONATE STOCK

Donating appreciated stock can reduce donors' capital gains while supporting the causes that matter to them. To make a donation of stock, please contact our Director of Finance & Operations, Taylor Milbradt, at taylor@cfaac.org or call 410.280.1102 x105.



CHECK

Please make your check payable to the Community Foundation of Anne Arundel County, and include the name of the fund to which you are donating on the memo line.

Mail your check to:

Community Foundation of Anne Arundel County
900 Bestgate Road, Suite 400
Annapolis, MD 21401



WIRE TRANSFER

To make a wire transfer, please contact our Director of Finance & Operations, Taylor Milbradt, at taylor@cfaac.org or call 410.280.1102 x105.

CREDIT CARD

You can make a single or recurring gift to any of CFAAC's funds by making a secure credit card donation online at www.cfaac.org or call CFAAC at 410.280.1102 x105.



CHARITABLE IRA ROLLOVER

If you are 70 ½ or older, the Charitable IRA Rollover provides a unique opportunity to use retirement plan assets to make a meaningful gift to a qualified nonprofit organization without receiving taxable income on the withdrawal.

LEAVE A LEGACY

Partnering with CFAAC will ensure the causes that matter to you will be supported for future generations. There are many ways to make a planned gift to CFAAC; Bequests, Charitable Remainder Trusts, Charitable Lead Trusts, Life Insurance, Retirement Plans, and more. To learn more, contact our Director of Gift Planning, Claudia Nichols Cunningham, at claudia@cfaac.org or call 410.280.1102 x103.

ENDOW MARYLAND

A Maryland state tax credit called “Endow Maryland” rewards donors who help build permanent charitable funds for local communities across the state and in Anne Arundel County. Endow Maryland allows donors to establish or add to an existing endowed fund at CFAAC and qualify for a 25% state tax credit. CFAAC has a limited number of tax credits available, so donate today.

MEDALLION PROGRAM

CFAAC recognizes that the pooling of invested assets reduces administrative and investment-related expenses, allowing more money to go toward benefiting the social sector. A donor may wish to recommend that their contributed assets be invested outside of our pooled investments. For this reason, we have established certain guidelines, called the Medallion Program, for when a donor wishes to recommend a specific investment manager or management firm to manage their donated assets.

Contact CFAAC at 410.280.1102 or visit www.cfaac.org for more information on ways to give.



An aerial photograph of a city, likely Annapolis, Maryland, showing a large body of water in the background and a dense urban area with green trees in the foreground. The image is slightly blurred and has a soft, warm light.

VISION

We envision a vibrant and generous community that comes together to enhance the quality of life for all.

MISSION

Our mission is to inspire and promote giving in Anne Arundel County by connecting people who care with causes that matter.

OUR ROLE

CFAAC's role is to promote philanthropy, help to identify critical needs in Anne Arundel County, partner with donors to help them meet their philanthropic and financial goals, and promote collaboration to help strengthen local nonprofits.

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Annapolis, Maryland 21401
410.280.1102 | www.cfaac.org